SNIFFEN & SPELLMAN, P.A.

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October 16, 2020

CONFIDENTIAL & PRIVILEGED

VIA ELECTRONIC AND U.S. MAIL

David Kraus, Interim County Manager Columbia County 135 NE Hernando Avenue, Suite 203 Lake City, FL 32056-1529

Re: Engagement Letter for Executive and Legislative Branch Lobbying

Services

Dear David:

Thank you for the opportunity to provide Columbia County legislative and regulatory counsel including lobbying before the executive and legislative branches of Florida state government on your behalf.

This letter confirms our agreement to represent Columbia County for the period of October 1, 2020 through September 30, 2021. Our Firm will assist the County in implementing its legislative advocacy goals and advocating on your behalf before Florida's legislative and executive branches of government. Specifically, our representation will focus on water quality and quantity issues including water projects. However, we will also provide counsel and advocacy on other matters that the County may direct on an as-needed basis. Our Firm will also work and coordinate with the Metz, Husband & Daughton and Smith, Bryan and Myers advocacy firms on your behalf.

I will be the member of our Firm primarily responsible for this representation, although the entire Firm is a resource. Our Firm's fee for providing these services will be a monthly retainer in the amount of \$2,250.00, payable monthly due upon receipt of invoice. Columbia County will also be responsible for all customary costs that are incurred in the course of your representation, including, but not limited to, lobbyist registration fees, copying, courier services, and other out-of-pocket expenditures. Travel expenses to and from meetings with Columbia County are included in our retainer. Our agreement is terminable for convenience with 30 days written notice.

We will report to you as County Manager on a regular basis and provide you a summary of our efforts on the County's behalf upon the conclusion of the 2020 regular

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legislative session. We sincerely appreciate the opportunity to work with you. Please let me know if you have any questions.

Sillicarely,

Mark K. Logan, OlCounsel Sniffen & Spellman, P.A.

Agreed to and Accepted by: Columbia County

By:

Rocky D Ford

Name