

Wednesday, September 19, 2018 12:00 Noon 971 W. Duval Street · Lake City · FL · 32055

### **AGENDA**

- Call to Order
- Welcome
- TDC Roll Call
- Introductions
  - → Guests
- Approval of Minutes
  - ♦ July 18, 2018 Meeting Minutes Pg. 2-5
- Staff Reports
  - Operations Report (Paula)
    - Bed Tax and Smith Travel Reports Pg. 6
    - Financial Reports Pg. 7-17
  - Marketing Update (Cody)
    - Website Pg. 18-19
    - #GetSocial (Social Media Update)
    - Advertisements
    - Event Calendar Pg. 20-23
  - Sports Marketing Update (Alden)
    - Sports Tourism Committee Update
    - Tournament Calendar Pg. 24-26
    - Year-over-Year Comparison Pg. 27
- Old Business
- New Business
  - Wilson Park Development Project Funding Request \$150,000 Pg. 28-34

Minutes of the Columbia County Tourist Development Council regular meeting held on Wednesday, July 18, 2018, 12:00 p.m., Tourist Development Office / IFAS Training Room, 971 West Duval Street, Lake City, FL 32055.

<u>Call to Order</u>: Chairman Ron Williams called the meeting to order at 12:03 pm and he welcomed council members, staff, and guests to the meeting.

**Roll Call:** TDC members in attendance: Ron Williams, Tim Murphy, Robert Mann, Nick Patel, Nupur Shukla, Stephanie Smith, and Melinda Moses. Members absent were Chris Candler, and Mahendra Patel. **A quorum was present.** 

Staff in attendance included Paula Vann, Cody Gray, Alden Rosner, and Michelle Moore.

Guests included; Clint Pittman (CCBOCC), Andrea Thomas (SFFCCSP), Merrillee Malwitz-Jipson (Rum 138), Jordan Perez (LC Chamber), Teena Peavey (SOSMP), Paulette Lord (HM), Faye Bowling Warren (Blue-Grey), Chrissy Miller (Columbia County Resources), Becky Hunt (Fairfield Inn), Robert Morey (Bienville Plantation), Vicki Bass (Party In The Pines), David Heringer (Infinity Con), Jim Tatum, Joe Brown, Chris Ratliff (LCR), and Stew Lilker (Observer).

### **Approval of Minutes**

- Approval of the March 21, 2018 Regular Meeting Minutes.
- Approval of the May 18, 2018 Special Meeting Minutes.
   A motion was made by Melinda Moses, second by Nupur Shukla to approve the minutes from March 21 and May 18 as presented. The motion was approved.

### Staff Reports

#### **Operations Report:**

Bed Tax & Smith Travel Reports

The Bed Tax Report was distributed. Paula Vann reported on the bed tax collections for May 2018. She also reported on the ADR and occupancy rate.

• Financial Report

The financial report was reviewed by the council members. <u>A motion was made by Melinda Moses, and</u> second by Tim Murphy, that states the Financial Report was received. The motion was approved.

#### **Marketing Report:**

- <u>Website</u> Cody Gray went over the analytics for SpringsRUs.com.
- #GetSocial Cody Gray went over the progress with #GetSocial and all the social media accounts.
- Advertisements Cody Gray explained the current ad campaigns.

#### Sports Marketing Update:

- <u>Sports Tourism Committee Update</u> Alden Rosner said he is waiting to hear back from the state on the technical assistance grant for the flat field feasibility study.
- <u>Tournament Calendar</u> Alden Rosner went over the tournament calendar.
- <u>Year-Over-Year Comparison</u> Alden Rosner explained the year over year comparison for the tournaments at Southside Sports Complex from the past few years.

### **Old Business**

Small League State 2018 - \$730 – Paula Vann explained that Babe Ruth Ft. White made a grant request for \$730 in additional funds to be reimbursed for hotel stays for their umpires because the hotel prices were more expensive, and it cost them more than their original grant funding of \$2,500. A motion was made by Robert Mann, second by Nupur Shukla to approve the grant funding request for \$730 to reimburse Ft. White Babe Ruth for hotel stays. The motion was approved.

\*Nick Patel abstained from voting because some of the umpires did stay at one of his hotel properties.

### **New Business**

<u>RC Track Presentation</u> – Paula Vann explained how the RC members were going to do a presentation but were unable to attend the meeting, so she went over how well the 2018 Roar Nationals did at the Southside RC Track and she talked about the three commercials that the TDC, Economic Development, and Chamber of Commerce partnered together to create for the 2018 Roar Nationals with Live RC.

<u>2019 TDC Budget</u> - Paula Vann went over the budget for 2019 and explained the changes she added to the budget. Paula answered questions as they were asked. <u>A motion was made by Nupur Shukla, second by Nick Patel to recognize the 2019 Budget as presented.</u> <u>The motion was approved.</u>

2019 Funding Requests for Historical Line Item Budgeted Events

#### 1. Lake City Museum -\$5,000

Paula Vann explained how the museum wanted to continue doing the match the same as they did last year, where they receive \$2,500 guaranteed and after the museum raises \$2,500 on their own, the TDC will match \$2,500. A motion was made by Nick Patel, second by Nupur Shukla to approve the Lake City Museum grant funding request for the first \$2,500 and then to match \$2,500 once the museum raises their own \$2,500. The motion was approved.

#### 2. Olustee - \$15,000

Paula Vann explained how the Blue-Grey Army is asking for an extra \$5,000 to do an economic impact study. Paula and Ron Williams discussed how they thought the TDC should handle doing the economic impact study, Faye Bowling Warren with Blue-Grey Army agreed.

Robert Mann made a motion and had to rescind his motion.

A motion was made by Nick Patel, second by Nupur Shukla to approve the Olustee grant funding request for \$10,000 to Blue-Grey Army. The motion was approved.

A motion was made by Nick Patel, second by Nupur Shukla to approve \$5,000 grant funding for the TDC to conduct an economic impact study of the event. The motion was approved.

<u>Festivals and Events</u> - Paula Vann went over each of the following funding requests with the council members:

- Bienville Party in the Pines \$20,000 plus \$5,000 shuttles to/from hotels A motion was made by Nupur Shukla, second by Melinda Moses to approve \$10,000 grant funding for Party In The Pines at Bienville Plantation. The motion was approved.
   A motion was made by Melinda Moses, second by Nupur Shukla to approve \$5,000 grant funding for the TDC to sponsor shuttles to Party In The Pines. The motion was approved.
   \*Chairman Ron Williams and Co-Chairman Tim Murphy abstained from voting because they do business with Bienville Plantation.
- 2. Columbia County Resources \$5,000 A motion was made by Nick Patel, second by Nupur Shukla to approve the \$5,000 grant funding request for Columbia County Resources. The motion was approved.
  - \*Co-Chairman Tim Murphy abstained from voting because he is an active board member with Columbia County Resources.
- 3. Florida High School Rodeo Association \$5,000 A motion was made by Nick Patel, second by Robert Mann to approve the \$5,000 grant funding request for the Florida High School Rodeo Association. The motion was approved.
  - \*Co-Chairman Tim Murphy abstained from voting because he is an active board member with Columbia County Resources which operates the rodeo arena.
- 4. Chamber of Commerce Gateway City Craft Beer and Wine Festival \$2,000 A motion was made by Melinda Moses, second by Nick Patel to approve the \$2,000 grant funding request for Gateway City Craft Beer and Wine Festival. The motion was approved.
- 5. Lunar 11 Infinity Con \$2,000 A motion was made by Melinda Moses, second by Nick Patel to approve the \$1,000 grant funding request for Infinity Con once hotel and marketing data has been provided. The motion was approved.
  - \*Co-Chairman Tim Murphy abstained from voting because he is an active board member with Columbia County Resources where Infinity Con held an event.
- 6. Spirit of the Suwannee Suwannee River Jam \$3,500 A motion was made by Melinda Moses, second by Nupur Shukla to approve the \$3,500 grant funding request for the Suwannee River Jam. The motion was approved.
- 7. Spirit of the Suwannee Wanee shuttles to/from hotels \$5,000.

  A motion was made by Melinda Moses, second by Tim Murphy to approve the \$5,000 grant funding request for shuttles to Wanee at Spirit of the Suwannee Music Park. The motion was approved.
- 8. Stephen Foster Folk Culture Center State Park Folk Festival \$2,500 A motion was made by Melinda Moses, second by Robert Mann to approve the \$2,500 grant funding request for Stephen Foster Folk Festival. The motion was approved.

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<u>Sporting Events</u> - Paula Vann went over each grant request for the following sporting events:

- 1. Ft White Babe Ruth Baseball \$2,500 A motion was made by Nupur Shukla, second by Melinda Moses to approve the Ft White Babe Ruth Baseball request for \$2,500. The motion was approved.
- 2. Lake City Columbia County Youth Baseball LCCCYB Summer Tournaments \$10,000

  A motion was made by Nupur Shukla, second by Melinda Moses to approve the Lake City
  Columbia County Youth Baseball request for \$10,000. The motion was approved.
- 3. Richardson Community Center Annual Goodwill Games Basketball Tournament \$1,500 Paula Vann suggested doing \$5.00 per participant and submitting a roster. A motion was made by Nick Patel, second by Nupur Shukla to approve the grant request of \$5.00 per participant after submitting the roster from the tournament. The motion was approved.
- 4. Richardson Community Center Winter Blast Pickleball Tournament \$2,500 A motion was made by Nupur Shukla, second by Robert Mann to approve the grant request for \$2,500. The motion was approved.

<u>Adjournment:</u> There being no additional business to come before the TDC at this time, the meeting was adjourned at 1:27pm. The next TDC meeting will be Wednesday, September 19, 2018.

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### Columbia County Tourist Development Tax Collections Report

Collection Month		2008 (2%)		2009 (2%)	•	2010 % Oct - Apr) % May - Sept)		2011 (3%)	2012 (3%)	2013 % Oct Apr) % May-Sept)		2014 (4%)	2015 (4%)	2016 (5%)	2017 (5%)		2018 (5%)	\$	+/- Change	% +/- Change	Month Received
October	\$	25,779	\$	54,748	\$	21,082	\$	35,647	\$ 43,174	\$ 40,410	\$	58,829	\$ 62,735	\$ 73,598	\$ 112,336	\$	162,189	\$	49,853	44.38%	November
November	\$	31,961	\$	34,333	\$	26,672	\$	46,996	\$ 49,892	\$ 55,111	\$	78,728	\$ 88,387	\$ 118,680	\$ 156,077	\$	150,034	\$	(6,043)	-3.87%	December
December	\$	32,529	\$	32,195	\$	26,325	\$	45,660	\$ 52,912	\$ 52,110	\$	77,917	\$ 80,213	\$ 111,061	\$ 122,637	\$	131,390	\$	8,753	7.14%	January
January	\$	27,825	\$	30,331	\$	28,148	\$	49,487	\$ 54,466	\$ 48,068	\$	74,712	\$ 75,850	\$ 110,284	\$ 127,140	\$	119,796	\$	(7,344)	-5.78%	February
February	\$	29,858	\$	33,680	\$	29,958	\$	51,277	\$ 52,781	\$ 53,727	\$	75,224	\$ 82,414	\$ 116,810	\$ 108,775	\$	127,113	\$	18,338	16.86%	March
March	\$	45,121	\$	34,702	\$	34,528	\$	53,288	\$ 57,097	\$ 56,750	\$	82,902	\$ 90,915	\$ 122,393	\$ 124,571	\$	131,559	\$	6,988	5.61%	April
April	\$	44,216	\$	36,174	\$	40,717	\$	61,905	\$ 67,205	\$ 69,076	\$	94,574	\$ 101,417	\$ 136,411	\$ 152,850	\$	159,335	\$	6,485	4.24%	May
May	\$	35,871	\$	31,708	\$	52,527	\$	54,420	\$ 51,211	\$ 69,037	\$	75,734	\$ 87,349	\$ 128,565	\$ 133,682	\$	131,627	\$	(2,055)	-1.54%	June
June	\$	34,627	\$	27,216	\$	46,296	\$	48,821	\$ 55,016	\$ 71,862	\$	82,272	\$ 85,558	\$ 115,166	\$ 144,230	\$	127,219	\$	(17,011)	-11.79%	July
July	\$	35,240	\$	31,036	\$	50,805	\$	52,594	\$ 56,128	\$ 77,193	\$	81,103	\$ 80,819	\$ 120,338	\$ 129,543	\$	138,643	\$	9,100	7.02%	August
August	\$	31,689	\$	27,677	\$	50,544	\$	49,722	\$ 50,670	\$ 74,445	\$	84,585	\$ 93,059	\$ 133,055	\$ 118,344		·	\$	(118,344)	-100.00%	September
September	\$	·		20,573		37,996		·	\$	60,842	\$	·		\$	94,729			\$	, , , ,		October
TOTALS		ŕ		394,375		445,598			,	,		,			1,524,914	\$	1,378,905	İ	, , ,		TOTALS
YTD +/-	\$	23.414	\$	(11,306)	\$	51.223	\$	144,784	\$ 43,042	\$ ·		206,245	67,487		141,137		(146,008)		, ,		
% +/-	_	6.13%		-2.79%		12.99%		32.49%	7.29%	15.03%	•	28.31%	7.22%	38.05%	10.20%	·	-9.57%				
,,,		2.1270		2070		Adj. for Increase	- 1	Adj. for ncrease		Adj. for Increase	li	Adj. for ncrease	/0	Adj. for Increase			2.21 /0				
* 3% TDT (	00//	lootiono	ha	an May	. 1	- <b>7.14%</b>		7.48		1.08%		9.51%		10.44%							

<sup>\* 3%</sup> TDT collections began May 1, 2010

<sup>\*\* 4%</sup> TDT collections began May 1, 2013 \*\*\* 5% TDT collections began October 1, 2015.

## Expenditure Accounts - Budgeted vs. Actual - FY2018

Printed: 9/14/2018 3:16:31 PM Contains budget amendments

	<b>Budgeted</b>	<u>Actual</u>	<b>Balance</b>	Percent%
TOURIST DEV/OPERATING				
TOURIST DEVELOPMENT				
107-5200-552.10-12 SALARIES	\$124,998.00	\$118,867.38	\$6,130.62	95.10%
107-5200-552.10-21 FICA TAXES	\$9,562.00	\$8,358.88	\$1,203.12	87.42%
107-5200-552.10-22 RETIREMENT	\$9,900.00	\$9,512.29	\$387.71	96.08%
107-5200-552.10-23 HEALTH & LIFE INSURANCE	\$25,754.00	\$24,030.59	\$1,723.41	93.31%
107-5200-552.10-24 WORKERS COMPENSATION	\$389.00	\$225.48	\$163.52	57.96%
PERSONAL SERVICES	\$170,603.00	\$160,994.62	\$9,608.38	94.37%
107-5200-552.30-31 PROFESSIONAL SERVICES	\$2,500.00	\$1,368.25	\$1,131.75	54.73%
107-5200-552.30-35 ADMINISTRATIVE FEES	\$33,913.00	\$33,913.00	\$0.00	100.00%
107-5200-552.30-40 TRAVEL & PER DIEM	\$8,000.00	\$4,949.66	\$3,050.34	61.87%
107-5200-552.30-41 COMMUNICATIONS	\$8,500.00	\$7,221.68	\$1,278.32	84.96%
107-5200-552.30-42 POSTAGE	\$4,000.00	\$406.29	\$3,593.71	10.16%
107-5200-552.30-43 UTILITIES	\$7,500.00	\$6,279.34	\$1,220.66	83.72%
107-5200-552.30-44 RENTAL & LEASES	\$17,500.00	\$18,298.85	(\$798.85)	104.56%
107-5200-552.30-45 GENERAL INSURANCE	\$5,500.00	\$4,395.84	\$1,104.16	79.92%
107-5200-552.30-46 REPAIR & MAINTENANCE	\$3,000.00	\$2,263.83	\$736.17	75.46%
107-5200-552.30-47 PRINTING	\$6,800.00	\$1,592.90	\$5,207.10	23.43%
107-5200-552.30-48 ADVERTISING	\$155,333.00	\$145,259.89	\$10,073.11	93.52%
107-5200-552.30-49 OTHER CHARGES	\$500.00	\$0.00	\$500.00	0.00%
107-5200-552.30-51 OFFICE SUPPLIES	\$13,000.00	\$1,769.16	\$11,230.84	13.61%
107-5200-552.30-52 OPERATING SUPPLIES	\$2,000.00	\$214.45	\$1,785.55	10.72%
107-5200-552.30-54 DUES & SUBSCRIPTIONS	\$24,000.00	\$24,345.95	(\$345.95)	101.44%
107-5200-552.30-55 TRAINING	\$12,000.00	\$6,107.41	\$5,892.59	50.90%
107-5200-552.30-56 GAS & OIL	\$3,500.00	\$1,198.04	\$2,301.96	34.23%
107-5200-552.30-64 NON-CAPITAL OUTLAY	\$6,000.00	\$15,135.98	(\$9,135.98)	252.27%
OPERATING EXPENDITURES	\$313,546.00	\$274,720.52	\$38,825.48	87.62%
107-5200-552.31-48 EVENT PROMOTION	\$43,681.00	\$37,863.75	\$5,817.25	86.68%
107-5200-552.31-53 SIGN MAINTENANCE	\$110,000.00	\$105,621.42	\$4,378.58	96.02%
OPERATING EXPENDITURES	\$153,681.00	\$143,485.17	\$10,195.83	93.37%
107-5200-552.60-64 EQUIPMENT PURCHASES	\$40,200.00	\$36,237.74	\$3,962.26	90.14%
CAPITAL OUTLAY	\$40,200.00	\$36,237.74	\$3,962.26	90.14%
	\$678,030.00	\$615,438.05	\$62,591.95	90.77%

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COMMUNITY OUTREACH				
107-5210-574.80-05 HISTORICAL MUSEUM	\$5,000.00	\$5,000.00	\$0.00	100.00%
107-5210-574.80-06 BLUE GREY ARMY, INC	\$10,000.00	\$10,000.00	\$0.00	100.00%
GRANTS & AIDS	\$15,000.00	\$15,000.00	\$0.00	100.00%
	\$15,000.00	\$15,000.00	\$0.00	100.00%
SPORTING EVENTS/TOURNAMEN				
107-5290-552.10-12 SALARIES	\$50,000.00	\$33,653.90	\$16,346.10	67.31%
107-5290-552.10-21 FICA TAXES	\$3,825.00	\$2,562.35	\$1,262.65	66.99%
107-5290-552.10-22 RETIREMENT	\$3,960.00	\$2,704.66	\$1,255.34	68.30%
107-5290-552.10-23 HEALTH & LIFE INSURANCE	\$8,585.00	\$4,396.52	\$4,188.48	51.21%
107-5290-552.10-24 WORKERS COMPENSATION	\$155.00	\$120.88	\$34.12	77.99%
PERSONAL SERVICES	\$66,525.00	\$43,438.31	\$23,086.69	65.30%
107-5290-552.30-31 PROFESSIONAL SERVICES	\$42,850.00	\$0.00	\$42,850.00	0.00%
107-5290-552.30-40 TRAVEL & PER DIEM	\$10,000.00	\$2,939.86	\$7,060.14	29.40%
107-5290-552.30-46 REPAIR & MAINTENANCE	\$40,500.00	\$0.00	\$40,500.00	0.00%
107-5290-552.30-47 PRINTING	\$5,000.00	\$1,275.21	\$3,724.79	25.50%
107-5290-552.30-48 ADVERTISING	\$5,000.00	\$0.00	\$5,000.00	0.00%
107-5290-552.30-54 DUES & SUBSCRIPTIONS	\$6,000.00	\$3,154.00	\$2,846.00	52.57%
107-5290-552.30-55 TRAINING	\$9,500.00	\$6,929.00	\$2,571.00	72.94%
OPERATING EXPENDITURES	\$118,850.00	\$14,298.07	\$104,551.93	12.03%
107-5290-552.31-48 EVENT PROMOTION	\$34,926.00	\$36,025.63	(\$1,099.63)	103.15%
107-5290-552.31-56 SPORTS MARKETING	\$22,574.00	\$11,762.32	\$10,811.68	52.11%
OPERATING EXPENDITURES	\$57,500.00	\$47,787.95	\$9,712.05	83.11%
	\$242,875.00	\$105,524.33	\$137,350.67	43.45%
INTERFUND TRANSFERS OUT				
107-8100-581.90-01 TO GENERAL FUND	\$300,000.00	\$300,000.00	\$0.00	100.00%
INTERFUND TRANSFERS OUT	\$300,000.00	\$300,000.00	\$0.00	100.00%
	\$300,000.00	\$300,000.00	\$0.00	100.00%
RESERVES				
107-8400-584.90-97 EQUIPMENT RESERVE	\$2,215,897.00	\$0.00	\$2,215,897.00	0.00%
107-8400-584.90-98 CASH BALANCE FORWARD	\$208,408.00	\$0.00	\$208,408.00	0.00%
107-8400-584.90-99 CONTINGENCY/RESERVE	\$104,204.00	\$0.00	\$104,204.00	0.00%
RESERVES	\$2,528,509.00	\$0.00	\$2,528,509.00	0.00%
	\$2,528,509.00	\$0.00	\$2,528,509.00	0.00%

TOURIST DEV/OPERATING	TOTALS:	\$3,764,414.00	\$1,035,962.38	\$2,728,451.62	27.52%
GRAND TOTALS:		\$3,764,414.00	\$1,035,962.38	\$2,728,451.62	27.52%

### **Expense Account Transactions**

Printed: 09-14-2018

Showing all transactions recorded between: 7/1/2018 and 8/31/2018

PO NMB.	ACCT PER.	VENDOR/DESC	<u>DATE</u>	<u>CD</u>	ENC.	TRANS AMOUNT	ACCRUING BALANCE
		TOURIST DE	EV/OPERATING				
107-5200	0-552.10-12 TOURIST D	DEVELOPMENT / SALARIES					
	BEGINNING BALANCE		8/9/2017	ВВ	0.00		124,998.00
	PAYROLL SUMMARY		7/5/2018	AJ	0.00	-4,807.62	30,168.77
	PAYROLL SUMMARY		7/19/2018	AJ	0.00	-4,807.64	25,361.13
	PAYROLL SUMMARY		8/2/2018	AJ	0.00	-4,807.62	20,553.51
	PAYROLL SUMMARY		8/16/2018	AJ	0.00	-4,807.63	15,745.88
	PAYROLL SUMMARY		8/30/2018	AJ	0.00	-4,807.62	10,938.26
107-5200	)-552.10-21 TOURIST D	DEVELOPMENT / FICA TAXES					
	BEGINNING BALANCE		8/9/2017	ВВ	0.00		9,562.00
	PAYROLL SUMMARY		7/5/2018	AJ	0.00	-335.48	2,911.66
	PAYROLL SUMMARY		7/19/2018	AJ	0.00	-335.48	2,576.18
	PAYROLL SUMMARY		8/2/2018	AJ	0.00	-335.48	2,240.70
	PAYROLL SUMMARY		8/16/2018	AJ	0.00	-335.48	1,905.22
	PAYROLL SUMMARY		8/30/2018	AJ	0.00	-367.78	1,537.44
107-5200	)-552.10-22 TOURIST [	DEVELOPMENT / RETIREMENT					
	BEGINNING BALANCE		8/9/2017	ВВ	0.00		9,900.00
	PAYROLL SUMMARY		7/5/2018	AJ	0.00	-397.11	2,373.26
	PAYROLL SUMMARY		7/19/2018	AJ	0.00	-397.11	1,976.15
	PAYROLL SUMMARY		8/2/2018	AJ	0.00	-397.11	1,579.04
	PAYROLL SUMMARY		8/16/2018	AJ	0.00	-397.11	1,181.93
	PAYROLL SUMMARY		8/30/2018	AJ	0.00	-397.11	784.82
107-5200	)-552.10-23 TOURIST D	DEVELOPMENT / HEALTH & LIFE	INSURANCE				
	BEGINNING BALANCE		8/9/2017	ВВ	0.00		25,754.00
	PAYROLL SUMMARY		7/5/2018	AJ	0.00	-1,062.33	6,079.24
	PAYROLL SUMMARY		7/19/2018	AJ	0.00	-1,062.33	5,016.91
	PAYROLL SUMMARY		8/2/2018	AJ	0.00	-1,062.33	3,954.58
	PAYROLL SUMMARY		8/16/2018	AJ	0.00	-1,062.33	2,892.25

PO NMB.	ACCT PER.	VENDOR/DESC	<u>DATE</u>	<u>CD</u>	ENC.	TRANS AMOUNT	ACCRUING BALANCE			
	PAYROLL SUMMARY		8/30/2018	AJ	0.00	-75.35	2,816.90			
107-5200-	552.30-31 TOURIST DE\	/ELOPMENT / PROFESSIONAL SERVICES								
	BEGINNING BALANCE		8/9/2017	ВВ	0.00		2,500.00			
025018	175 SIGN CONSTRUCTION	KAIL PARTNERS, LLC	7/16/2018	AP	420.00	-420.00	1,089.75			
107-5200-	552.30-40 TOURIST DE	/ELOPMENT / TRAVEL & PER DIEM								
	BEGINNING BALANCE		8/9/2017	BB	0.00		8,000.00			
	P. VANN TRAVEL REIMB.		7/18/2018	CR	0.00	30.54	5,622.66			
	P. VANN TRAVEL REIMB.		7/23/2018	CR	0.00	15.36	5,638.02			
	TRAVEL P. VANN	BANK OF AMERICA	7/24/2018	AP	0.00	-1,679.38	3,958.64			
	TRAVEL A. ROSNER	BANK OF AMERICA	7/24/2018	AP	0.00	-179.00	3,779.64			
	FL GOV. CONFERENCE	BANK OF AMERICA	8/7/2018	AP	0.00	-532.00	3,247.64			
F93517	REIMBURSEMENT FOR PAULA V	PAULA VANN	8/8/2018	AP	219.08	-219.08	3,247.64			
F93517		PAULA VANN REIMBURSEMENT FOR PAULA V	8/8/2018	EN	219.08	0.00	3,028.56			
	TRAVEL	BANK OF AMERICA	8/31/2018	AP	0.00	21.78	3,050.34			
107-5200-552.30-41 TOURIST DEVELOPMENT / COMMUNICATIONS										
	BEGINNING BALANCE		8/9/2017	BB	0.00		8,500.00			
F93074	INTERNET FOR TDC LED BILL	COMCAST CABLE COMMUNICATIONS, INC.	7/19/2018	AP	123.76	-123.76	2,606.20			
F93074	J.L.	COMCAST CABLE COMMUNICATIONS, INC. INTERNET FOR TDC LED BILL	7/19/2018	EN	123.76	0.00	2,482.44			
	COMCAST BUSINESS	COMCAST BUSINESS	7/23/2018	AP	0.00	-173.39	2,309.05			
F93192	AT&T LONG DISTANCE	AT&T	7/26/2018	AP	23.97	-23.97	2,309.05			
F93192		AT&T AT&T LONG DISTANCE	7/26/2018	EN	23.97	0.00	2,285.08			
	VERIZON	VERIZON WIRELESS	8/1/2018	AP	0.00	-220.81	2,064.27			
	VERIZON	VERIZON WIRELESS	8/1/2018	AP	0.00	-75.63	1,988.64			
F93788	INTERNET FOR TDC LED BILL	COMCAST CABLE COMMUNICATIONS, INC.	8/17/2018	AP	123.76	-123.76	1,988.64			
F93788		COMCAST CABLE COMMUNICATIONS, INC. INTERNET FOR TDC LED BILL	8/17/2018	EN	123.76	0.00	1,864.88			
	VERIZON	VERIZON WIRELESS	8/20/2018	AP	0.00	-308.99	1,555.89			
	VERIZON	VERIZON WIRELESS	8/20/2018	AP	0.00	-75.94	1,479.95			
	COMCAST BUSINESS	COMCAST BUSINESS	8/24/2018	AP	0.00	-173.39	1,306.56			
F93997	AT&T LONG DISTANCE	AT&T	8/30/2018	AP	28.24	-28.24	1,306.56			
F93997		AT&T AT&T LONG DISTANCE	8/30/2018	EN	28.24	0.00	1,278.32			
107-5200-	552.30-42 TOURIST DE\	/ELOPMENT / POSTAGE								
	BEGINNING BALANCE		8/9/2017	BB	0.00		4,000.00			
F92967	SHIP 7 BXS BROCHURES TO I	FEDEX	7/16/2018	AP	150.30	-150.30	3,800.23			
	9.19.2018						11			

<u>PO</u> NMB.	ACCT PER.	VENDOR/DESC	<u>DATE</u>	<u>CD</u>	ENC.	TRANS AMOUNT	ACCRUING BALANCE
F92967		FEDEX SHIP 7 BXS BROCHURES TO I	7/16/2018	EN	150.30	0.00	3,649.93
F93514	FedEx 2018 TDC Financial		8/8/2018	AP	56.22	-56.22	3,649.93
F93514		FEDEX	8/8/2018	EN	56.22	0.00	3,593.71
107-5200-5	52.30-43 TOURIST DEV	FedEx 2018 TDC Financial /ELOPMENT / UTILITIES					
	BEGINNING BALANCE		8/9/2017	BB	0.00		7,500.00
	FPL	FPL	7/16/2018	AP	0.00	-661.89	1,866.83
	FPL	FPL	8/15/2018	AP	0.00	-646.17	1,220.66
107-5200-5	52.30-44 TOURIST DEV	/ELOPMENT / RENTAL & LEASES					
	BEGINNING BALANCE		8/9/2017	BB	0.00		17,500.00
F92605	TDC XEROX LEASE AGREEMENT	XEROX CORP	7/2/2018	AP	208.18	-208.18	3,926.81
F92605		XEROX CORP TDC XEROX LEASE AGREEMENT	7/2/2018	EN	208.18	0.00	3,718.63
	WATER/RENTAL	BLUE SUMMIT WATERS, LLC	7/3/2018	AP	0.00	-41.75	3,676.88
	JULY 2018 DRAW	WSMDD LAND TRUST	7/19/2018	AP	0.00	-1,165.50	2,511.38
F93089	TDC XEROX LEASE AGREEMENT	XEROX CORP	7/20/2018	AP	182.80	-182.80	2,511.38
F93090	XEROX CREDIT FOR INCORREC	XEROX CORP	7/20/2018	AP	-26.70	26.70	2,511.38
F93091	XEROX CREDIT FOR INCORREC	XEROX CORP	7/20/2018	AP	-25.03	25.03	2,511.38
F93092	XEROX CREDIT FOR INCORREC	XEROX CORP	7/20/2018	AP	-26.65	26.65	2,511.38
F93089		XEROX CORP TDC XEROX LEASE AGREEMENT	7/20/2018	EN	182.80	0.00	2,328.58
F93090		XEROX CORP XEROX CREDIT FOR INCORREC	7/20/2018	EN	-26.70	0.00	2,355.28
F93091		XEROX CORP XEROX CREDIT FOR INCORREC	7/20/2018	EN	-25.03	0.00	2,380.31
F93092		XEROX CORP XEROX CREDIT FOR INCORREC	7/20/2018	EN	-26.65	0.00	2,406.96
	BLUE SUMMIT WATER	BLUE SUMMIT WATERS, LLC	8/1/2018	AP	0.00	-36.50	2,370.46
	RENT AUG. 2018	WSMDD LAND TRUST	8/10/2018	AP	0.00	-1,165.50	1,204.96
F93789	TDC XEROX LEASE AGREEMENT	XEROX CORP	8/17/2018	AP	259.17	-259.17	1,204.96
F93789		XEROX CORP TDC XEROX LEASE AGREEMENT	8/17/2018	EN	259.17	0.00	945.79
	RENT SEPT. 2018	WSMDD LAND TRUST	8/29/2018	AP	0.00	-1,165.50	-219.71
107-5200-5	52.30-46 TOURIST DEV	/ELOPMENT / REPAIR & MAINTENANCE					
	BEGINNING BALANCE		8/9/2017	BB	0.00		3,000.00
F92764	PEST CONTROL FOR TDC OFFI	FLORIDA PEST CONTROL	7/6/2018	AP	35.00	-35.00	1,228.79
F92764		FLORIDA PEST CONTROL PEST CONTROL FOR TDC OFFI	7/6/2018	EN	35.00	0.00	1,193.79
F93513	PEST CONTROL FOR TDC OFFI	FLORIDA PEST CONTROL	8/8/2018	AP	35.00	-35.00	1,193.79
F93513		FLORIDA PEST CONTROL PEST CONTROL FOR TDC OFFI	8/8/2018	EN	35.00	0.00	1,158.79
F93847	OIL CHANGE FOR TOYOTA VAN	SWIFT LUBE, INC.	8/20/2018	AP	63.24	-63.24	1,158.79
	9.19.2018						12

<u>PO</u> NMB.	ACCT PER.	VENDOR/DESC	DATE	<u>CD</u>	ENC.	TRANS AMOUNT	ACCRUING BALANCE
F93847		SWIFT LUBE, INC. OIL CHANGE FOR TOYOTA VAN	8/20/2018	EN	63.24	0.00	1,095.55
F94041	PEST CONTROL FOR TDC OFFI	FLORIDA PEST CONTROL	8/30/2018	AP	35.00	-35.00	1,095.55
F94041	0111	FLORIDA PEST CONTROL PEST CONTROL FOR TDC OFFI	8/30/2018	EN	35.00	0.00	1,060.55
107-5200-5	52.30-47 TOURIST DEV	ELOPMENT / PRINTING					
	BEGINNING BALANCE		8/9/2017	BB	0.00		6,800.00
F92765	SERVICE AWARD FOR MIKE CO	BAUDVILLE, INC.	7/6/2018	AP	109.45	-109.45	5,346.55
F92765		BAUDVILLE, INC. SERVICE AWARD FOR MIKE CO	7/6/2018	EN	109.45	0.00	5,237.10
F93890	HOSPITALITY MEETING INVIT	MAIN STREET PRINTING	8/23/2018	AP	30.00	-30.00	5,237.10
F93890	11111	MAIN STREET PRINTING HOSPITALITY MEETING INVIT	8/23/2018	EN	30.00	0.00	5,207.10
107-5200-5	52.30-48 TOURIST DEV	ELOPMENT / ADVERTISING					
	BEGINNING BALANCE		8/9/2017	ВВ	0.00		155,333.00
024876	CAMPAIGN	MADDEN MEDIA	7/1/2018	AP	8,181.82	-8,181.82	10,506.31
024991	SPRING 2018CAMPAIGN	MADDEN MEDIA	7/1/2018	AP	1,416.67	-1,416.67	10,506.31
F92759	CONNECT COMPLETE JUNE 201	COLLINSON AND COMPANY, INC	7/6/2018	AP	2,000.00	-2,000.00	10,506.31
F92787	SPORTS MARKETING AD CAMPA	AE ENGINE	7/6/2018	AP	2,500.00	-2,500.00	10,506.31
F92759	<b>G.</b>	COLLINSON AND COMPANY, INC CONNECT COMPLETE JUNE 201	7/6/2018	EN	2,000.00	0.00	8,506.31
F92787		AE ENGINE SPORTS MARKETING AD CAMPA	7/6/2018	EN	2,500.00	0.00	6,006.31
F93085	1 PAGE AD IN LCR TOURISM	LAKE CITY REPORTER, INC.	7/19/2018	AP	1,750.00	-1,750.00	6,006.31
025026	COMMUNICATIONS/MEDI A SERV	SOUTH GEORGIA MEDIA GROUP	7/19/2018	AP	615.00	-615.00	6,006.31
025026	COMMUNICATIONS/MEDI A SERV	SOUTH GEORGIA MEDIA GROUP	7/19/2018	AP	100.00	-100.00	6,006.31
025026	COMMUNICATIONS/MEDI A SERV	SOUTH GEORGIA MEDIA GROUP	7/19/2018	AP	615.00	-615.00	6,006.31
025026	COMMUNICATIONS/MEDI A SERV	SOUTH GEORGIA MEDIA GROUP	7/19/2018	AP	100.00	-100.00	6,006.31
F93085		LAKE CITY REPORTER, INC. 1 PAGE AD IN LCR TOURISM	7/19/2018	EN	1,750.00	0.00	4,256.31
024876	STORE TELLING CAOMAIGN	MADDEN MEDIA	7/30/2018	AP	8,181.82	-8,181.82	4,256.31
024991	SPRONG 2018 CAMPAIGN	MADDEN MEDIA	7/30/2018	AP	1,416.66	-1,416.66	4,256.31
024991	RETARGETING CAMPAIGN	MADDEN MEDIA	8/7/2018	AP	1,416.67	-1,416.67	4,256.31
F93643	CONNECT COMPLETE JULY2018	COLLINSON AND COMPANY, INC	8/15/2018	AP	2,000.00	-2,000.00	4,256.31
F93643		COLLINSON AND COMPANY, INC CONNECT COMPLETE JULY2018	8/15/2018	EN	2,000.00	0.00	2,256.31
025017	VISIT FLA. JUNE4,2018 AD	COLLINSON AND COMPANY, INC	8/17/2018	AP	7,000.00	-7,000.00	2,256.31
F93790	BEST OF THE BEST AD FOR A	LAKE CITY REPORTER, INC.	8/17/2018	AP	365.00	-365.00	2,256.31
F93790		LAKE CITY REPORTER, INC. BEST OF THE BEST AD FOR A	8/17/2018	EN	365.00	0.00	1,891.31
	9 19 2018						13

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107-5200-5	52.30-51 TOURIST DE\	/ELOPMENT / OFFICE SUPPLIES					
	BEGINNING BALANCE		8/9/2017	BB	0.00		13,000.00
025016	DESK & OTHER TDC	OFFICE ENVIRONMENT CENTER, INC.	7/18/2018	AP	6,521.14	-6,521.14	2,072.95
	MOVE TO PROPER ACCOUNT	OFFICE ENVIRONMENT	8/27/2018	AJ	0.00	6,521.14	8,594.09
	MOVE TO PROPER ACCOUNT	OFFICE ENVIRONMENT	8/27/2018	AJ	0.00	2,845.73	11,439.82
	MOVE TO PROPER ACCOUNT	32" MONITOR-STRICTLY	8/27/2018	AJ	0.00	-208.98	11,230.84
107-5200-5	52.30-52 TOURIST DE\	/ELOPMENT / OPERATING SUPPLIES					
	BEGINNING BALANCE		8/9/2017	BB	0.00		2,000.00
	TAG&REG. SPORT TDC	RONNIE BRANNON, TAX COLLECTOR	7/24/2018	AP	0.00	-119.55	1,785.55
107-5200-5	52.30-54 TOURIST DE\	/ELOPMENT / DUES & SUBSCRIPTIONS					
	BEGINNING BALANCE		8/9/2017	BB	0.00		24,000.00
F92965	PO BOX 1847 RENEWAL	U.S. POSTMASTER	7/16/2018	AP	394.00	-394.00	591.77
F92965		U.S. POSTMASTER PO BOX 1847 RENEWAL	7/16/2018	EN	394.00	0.00	197.77
F93093	MEMBERSHIP RENEWAL TO FRV	FLORIDA RV TRADE ASSOCIATION	7/20/2018	AP	150.00	-150.00	197.77
F93093		FLORIDA RV TRADE ASSOCIATION MEMBERSHIP RENEWAL TO FRV	7/20/2018	EN	150.00	0.00	47.77
	SUBSCRIPTION TDC	BANK OF AMERICA	7/24/2018	AP	0.00	-131.24	-83.47
	SUBSCRIPTIONS	BANK OF AMERICA	8/7/2018	AP	0.00	-131.24	-214.71
	SUBSCRIPTIONS	BANK OF AMERICA	8/31/2018	AP	0.00	-131.24	-345.95
107-5200-5	52.30-55 TOURIST DE	/ELOPMENT / TRAINING					
	BEGINNING BALANCE		8/9/2017	BB	0.00		12,000.00
	RETURN SUPPLY TDC	BANK OF AMERICA	7/24/2018	AP	0.00	16.04	6,390.28
	EVENTSUPPLY A. ROSNER	BANK OF AMERICA	7/24/2018	AP	0.00	-29.90	6,360.38
	TAMILIARIZATION TRIP	BANK OF AMERICA	8/7/2018	AP	0.00	-467.79	5,892.59
107-5200-5	52.30-56 TOURIST DE	/ELOPMENT / GAS & OIL					
	BEGINNING BALANCE		8/9/2017	BB	0.00		3,500.00
F93084	FUEL FOR TDC VAN	G.W. HUNTER, INC.	7/19/2018	AP	73.72	-73.72	2,704.06
F93084		G.W. HUNTER, INC. FUEL FOR TDC VAN	7/19/2018	EN	73.72	0.00	2,630.34
	FUEL TDC	BANK OF AMERICA	7/24/2018	AP	0.00	-47.47	2,582.87
	FUEL	BANK OF AMERICA	8/7/2018	AP	0.00	-113.01	2,469.86
	FUEL	BANK OF AMERICA	8/31/2018	AP	0.00	-46.61	2,423.25
107-5200-5	52.30-64 TOURIST DE	/ELOPMENT / NON-CAPITAL OUTLAY					
	BEGINNING BALANCE		8/9/2017	BB	0.00		6,000.00
F92968	MICROSOFT SURFACE BOOK FO	STRICTLY TECHNOLOGY LLC	7/17/2018	AP	1,696.82	-1,696.82	1,718.73
F92968		STRICTLY TECHNOLOGY LLC MICROSOFT SURFACE BOOK FO	7/17/2018	EN	1,696.82	0.00	21.91

<u>PO</u> NMB.	ACCT PER.	VENDOR/DESC	<u>DATE</u>	<u>CD</u>	ENC.	TRANS AMOUNT	ACCRUING BALANCE
	MOVE TO PROPER ACCOUNT	OFFICE ENVIRONMENT	8/27/2018	AJ	0.00	-6,521.14	-6,499.23
	MOVE TO PROPER ACCOUNT	OFFICE ENVIRONMENT	8/27/2018	AJ	0.00	-2,845.73	-9,344.96
	MOVE TO PROPER		8/27/2018	AJ	0.00	208.98	-9,135.98
107-5200-5	ACCOUNT 52.31-48 TOURIST DE	32" MONITOR-STRICTLY VELOPMENT / EVENT PROMOTION					
	BEGINNING BALANCE		8/9/2017	ВВ	0.00		43,681.00
	SUPPLY TDC	BANK OF AMERICA	7/24/2018	AP	0.00	-95.00	5,817.25
107-5200-5	52.31-53 TOURIST DE	VELOPMENT / SIGN MAINTENANCE					
	BEGINNING BALANCE		8/9/2017	BB	0.00		110,000.00
025020	WORK ON SIGN ON 175	ANS SIGNS	7/12/2018	AP	55,900.00	-55,900.00	3,878.58
107-5200-5	52.60-64 TOURIST DE	VELOPMENT / EQUIPMENT PURCHASES					
	BEGINNING BALANCE		8/9/2017	BB	0.00		40,200.00
025019	2018 FORD EXPLORER X	DUVAL FORD COMPANY	7/20/2018	AP	25,888.00	-25,888.00	4,161.25
F93234	PRINTER FOR TDC SECRETARY	STRICTLY TECHNOLOGY LLC	7/27/2018	AP	198.99	-198.99	4,161.25
F93234		STRICTLY TECHNOLOGY LLC PRINTER FOR TDC SECRETARY	7/27/2018	EN	198.99	0.00	3,962.26
107-5290-5	52.10-12 TOURIST DE	VELOPMENT / SALARIES					
	BEGINNING BALANCE		8/9/2017	BB	0.00		50,000.00
	PAYROLL SUMMARY		7/5/2018	AJ	0.00	-1,923.08	25,961.50
	PAYROLL SUMMARY		7/19/2018	AJ	0.00	-1,923.08	24,038.42
	PAYROLL SUMMARY		8/2/2018	AJ	0.00	-1,923.08	22,115.34
	PAYROLL SUMMARY		8/16/2018	AJ	0.00	-1,923.08	20,192.26
	PAYROLL SUMMARY		8/30/2018	AJ	0.00	-1,923.08	18,269.18
107-5290-5	52.10-21 TOURIST DE	VELOPMENT / FICA TAXES					
	BEGINNING BALANCE		8/9/2017	BB	0.00		3,825.00
	PAYROLL SUMMARY		7/5/2018	AJ	0.00	-146.02	1,993.75
	PAYROLL SUMMARY		7/19/2018	AJ	0.00	-146.02	1,847.73
	PAYROLL SUMMARY		8/2/2018	AJ	0.00	-146.02	1,701.71
	PAYROLL SUMMARY		8/16/2018	AJ	0.00	-146.02	1,555.69
	PAYROLL SUMMARY		8/30/2018	AJ	0.00	-147.11	1,408.58
107-5290-5	52.10-22 TOURIST DE	VELOPMENT / RETIREMENT					
	BEGINNING BALANCE		8/9/2017	BB	0.00		3,960.00
	PAYROLL SUMMARY		7/5/2018	AJ	0.00	-158.85	2,049.59
	PAYROLL SUMMARY		7/19/2018	AJ	0.00	-158.85	1,890.74
	PAYROLL SUMMARY		8/2/2018	AJ	0.00	-158.85	1,731.89
	9.19.2018						15

<u>PO</u> NMB.	ACCT PER.	VENDOR/DESC	<u>DATE</u>	<u>CD</u>	ENC.	TRANS AMOUNT	ACCRUING BALANCE
	PAYROLL SUMMARY		8/16/2018	AJ	0.00	-158.85	1,573.04
	PAYROLL SUMMARY		8/30/2018	AJ	0.00	-158.85	1,414.19
107-5290-	552.10-23 TOURIST DE	VELOPMENT / HEALTH & LIFE INSURAN	ICE				
	BEGINNING BALANCE		8/9/2017	BB	0.00		8,585.00
	PAYROLL SUMMARY		7/5/2018	AJ	0.00	-349.93	5,674.21
	PAYROLL SUMMARY		7/19/2018	AJ	0.00	-349.93	5,324.28
	PAYROLL SUMMARY		8/2/2018	AJ	0.00	-349.93	4,974.35
	PAYROLL SUMMARY		8/16/2018	AJ	0.00	-349.93	4,624.42
	PAYROLL SUMMARY		8/30/2018	AJ	0.00	-75.35	4,549.07
107-5290-	552.30-31 TOURIST DE	VELOPMENT / PROFESSIONAL SERVICE	S				
	BEGINNING BALANCE		8/22/2018	BB	0.00		42,850.00
107-5290-	552.30-40 TOURIST DE	VELOPMENT / TRAVEL & PER DIEM					
	BEGINNING BALANCE		8/9/2017	BB	0.00		10,000.00
	TRAVEL	BANK OF AMERICA	8/7/2018	AP	0.00	-170.61	7,713.43
F93516	ALDEN ROSNER TRAVEL REFUN	ALDEN ROSNER	8/8/2018	AP	62.69	-62.69	7,713.43
F93516		ALDEN ROSNER ALDEN ROSNER TRAVEL REFUN	8/8/2018	EN	92.69	0.00	7,620.74
F93516		ALDEN ROSNER ALDEN ROSNER TRAVEL REFUN	8/8/2018	EN	-92.69	0.00	7,713.43
F93516		ALDEN ROSNER ALDEN ROSNER TRAVEL REFUN	8/8/2018	EN	62.69	0.00	7,650.74
F93998	TRAVEL EXPENSES/CONNECT S	ALDEN ROSNER	8/30/2018	AP	121.00	-121.00	7,650.74
F93998		ALDEN ROSNER TRAVEL EXPENSES/CONNECT S	8/30/2018	EN	121.00	0.00	7,529.74
	TRAVEL	BANK OF AMERICA	8/31/2018	AP	0.00	-469.60	7,060.14
107-5290-	552.30-47 TOURIST DE	VELOPMENT / PRINTING					
	BEGINNING BALANCE		8/9/2017	BB	0.00		5,000.00
F92606	3 SPONSORSHIP BANNERS FOR	HUNTER PRINTING	7/2/2018	AP	243.00	-243.00	4,293.00
F92606		HUNTER PRINTING 3 SPONSORSHIP BANNERS FOR	7/2/2018	EN	243.00	0.00	4,050.00
F93625	500 FULL PG COLOR 2 SIDED	LAKE CITY ADVERTISER	8/15/2018	AP	325.21	-325.21	4,050.00
F93625		LAKE CITY ADVERTISER 500 FULL PG COLOR 2 SIDED	8/15/2018	EN	325.21	0.00	3,724.79
107-5290-	552.30-54 TOURIST DE	VELOPMENT / DUES & SUBSCRIPTIONS					
	BEGINNING BALANCE		8/9/2017	BB	0.00		6,000.00
F93515	2018-2019 PARTNERSHIF REN	P FLORIDA SPORTS FOUNDATION INC.	8/8/2018	AP	2,000.00	-2,000.00	4,846.00
F93515		FLORIDA SPORTS FOUNDATION INC. 2018-2019 PARTNERSHIP REN	8/8/2018	EN	2,000.00	0.00	2,846.00
107-5290-	552.30-55 TOURIST DE	VELOPMENT / TRAINING					
	BEGINNING BALANCE		8/9/2017	BB	0.00		9,500.00
	9.19.2018						16

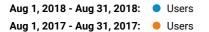
PO NMB.	ACCT PER.	VENDOR/DESC	<u>DATE</u>	<u>CD</u>	ENC.	TRANS AMOUNT	ACCRUING BALANCE			
025097	COMMUNICATIONS/MEDI A SERV	COLLINSON AND COMPANY, INC	7/11/2018	AP	4,950.00	-4,950.00	8,020.00			
025097	PO ENTRY	COLLINSON AND COMPANY, INC COMMUNICATIONS/MEDIA SERV	7/23/2018	EN	4,950.00	0.00	3,070.00			
F93949	ALDEN ROSNER NASC 2018 4S	NATIONAL ASSOCIATION OF SPORTS	8/28/2018	AP	499.00	-499.00	3,070.00			
F93949		NATIONAL ASSOCIATION OF SPORTS ALDEN ROSNER NASC 2018 4S	8/28/2018	EN	499.00	0.00	2,571.00			
107-5290-5	52.31-48 TOURIST DEV	ELOPMENT / EVENT PROMOTION								
	BEGINNING BALANCE		8/9/2017	BB	0.00		34,926.00			
F92854	PLATES FOR COACH'S BUILDI	PREMIER PAPER & JANITORIAL	7/6/2018	AP	13.99	-13.99	2,914.31			
F92854		PREMIER PAPER & JANITORIAL PLATES FOR COACH'S BUILDI	7/6/2018	EN	13.99	0.00	2,900.32			
	BASEBALL SPONSORSHIP	FT WHITE BABE RUTH BASEBALL	7/10/2018	AP	0.00	-2,500.00	400.32			
F92922	BANQUET HALL RENTAL FOR B	COLUMBIA CO RESOURCES, INC.	7/13/2018	AP	400.00	-400.00	400.32			
F92922		COLUMBIA CO RESOURCES, INC. BANQUET HALL RENTAL FOR B	7/13/2018	EN	400.00	0.00	0.32			
024873	BABE RUTH SPONSORSHIP	LC/CC YOUTH BASEBALL	7/14/2018	AP	10,000.00	-10,000.00	0.32			
	SOFTBALL TOURNAMENT	BANK OF AMERICA	8/7/2018	AP	0.00	-369.55	-369.23			
024874	2018 BABE RUTH SOFTBALL	SANTA FE BABE RUTH SOFTBALL, INC.	8/10/2018	AP	5,000.00	-5,000.00	-369.23			
107-5290-5	107-5290-552.31-56 TOURIST DEVELOPMENT / SPORTS MARKETING									
	BEGINNING BALANCE		8/9/2017	BB	0.00		22,574.00			
	MEDIA CONTRACT 2018 ROAR	PARADIGM TECHNOLOGIES FUEL OFF ROAD NATIONAL	7/24/2018	AP	0.00	-7,067.00	10,811.68			

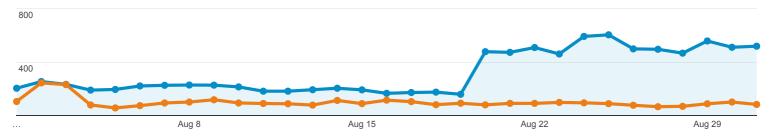
### **Audience Overview**

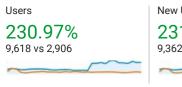


Aug 1, 2018 - Aug 31, 2018 Compare to: Aug 1, 2017 - Aug 31, 2017

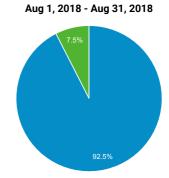
Overview







New Users 231.63% 9,362 vs 2,823 Sessions
224.75%
10,470 vs 3,224



■ New Visitor ■ Returning Visitor

Number of Sessions per User

-1.88% 1.09 vs 1.11 Pageviews 231.10% 15,075 vs 4,553

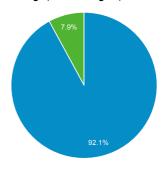
1.95% 1.44 vs 1.41

Pages / Session

Aug 1, 2017 - Aug 31, 2017



Bounce Rate
-38.58%
37.93% vs 61.76%



02 06%

Language	Users	% Users
1. en-us		
Aug 1, 2018 - Aug 31, 2018	8,482	88.11%
Aug 1, 2017 - Aug 31, 2017	2,722	93.67%
% Change	211.61%	-5.94%
2. en-gb		
Aug 1, 2018 - Aug 31, 2018	354	3.68%
Aug 1, 2017 - Aug 31, 2017	39	1.34%
% Change	807.69%	174.00%
3. en		
Aug 1, 2018 - Aug 31, 2018	167	1.73%
Aug 1, 2017 - Aug 31, 2017	13	0.45%
% Change 9.19.2018	1,184.62%	<b>287.77</b> % 18
4. fr		.,

Aug 1, 2010 Aug 31, 2010	65	0.00%
Aug 1, 2017 - Aug 31, 2017	0	0.00%
% Change	100.00%	100.00%
5. en-ca		
Aug 1, 2018 - Aug 31, 2018	54	0.56%
Aug 1, 2017 - Aug 31, 2017	5	0.17%
% Change	980.00%	226.01%
6. es-es		
Aug 1, 2018 - Aug 31, 2018	39	0.41%
Aug 1, 2017 - Aug 31, 2017	4	0.14%
% Change	875.00%	194.31%
7. pt-br		
Aug 1, 2018 - Aug 31, 2018	31	0.32%
Aug 1, 2017 - Aug 31, 2017	1	0.03%
% Change	3,000.00%	835.76%
8. nl-nl		
Aug 1, 2018 - Aug 31, 2018	30	0.31%
Aug 1, 2017 - Aug 31, 2017	7	0.24%
% Change	328.57%	29.37%
9. es-419		
Aug 1, 2018 - Aug 31, 2018	21	0.22%
Aug 1, 2017 - Aug 31, 2017	39	1.34%
% Change	-46.15%	-83.75%
10. nb-no		
Aug 1, 2018 - Aug 31, 2018	19	0.20%
Aug 1, 2017 - Aug 31, 2017	1	0.03%
% Change	1,800.00%	473.53%

© 2018 Google

Event	Start Date	<b>End Date</b>	Location
Lake DeSoto Farmer's Market	9/1/2018	9/1/2018	Corner of Marion Avenue and Highway 90 in Downtown Lake City
UF vs Charleston Southern @UF	9/1/2018	9/1/2018	Ben Hill Griffin Stadium, Gainesville, Florida
FSU vs Virginia Tech @FSU	9/3/2018	9/3/2018	Doak Campbell Stadium, Tallahassee, Florida
FGC Women's Volleyball vs. Andrew College	9/6/2018	9/6/2018	Florida Gateway College - Howard Center
Old Time Music Weekend	9/7/2018	9/9/2018	Stephen Foster Folk Culture Center State Park
Midday Paddle	9/8/2018	9/8/2018	Ichetucknee Springs State Park
Lake DeSoto Farmer's Market	9/8/2018	9/8/2018	Corner of Marion Avenue and Highway 90 in Downtown Lake City
UF vs Kentucky @UF	9/8/2018	9/8/2018	Ben Hill Griffin Stadium, Gainesville, Florida
FSU vs Samford @FSU	9/8/2018	9/8/2018	Doak Campbell Stadium, Tallahassee, Florida
Spirit Kids Music Camp	9/14/2018	9/16/2018	Spirit of the Suwannee Music Park
FGC Women's Volleyball vs. Lake Sumter Community College	9/14/2018	9/14/2018	Florida Gateway College - Howard Center
Auction for the Arts	9/14/2018	9/14/2018	Gateway Art Gallery
Hiking for Health	9/15/2018	9/15/2018	O'Leno State Park
Time Machine History Tour	9/15/2018	9/15/2018	Ichetucknee Springs State Park
Lake DeSoto Farmer's Market	9/15/2018	9/15/2018	Corner of Marion Avenue and Highway 90 in Downtown Lake City
UF vs Colorado State @UF	9/15/2018	9/15/2018	Ben Hill Griffin Stadium, Gainesville, Florida
FGC Women's Volleyball vs. St. Johns River State College	9/15/2018	9/15/2018	Florida Gateway College - Howard Center
FGC Women's Volleyball vs. Gulf Coast State College	9/19/2018	9/19/2018	Florida Gateway College - Howard Center
Moonlit Paddle	9/22/2018	9/22/2018	Ichetucknee Springs State Park
Lake DeSoto Farmer's Market	9/22/2018	9/22/2018	Corner of Marion Avenue and Highway 90 in Downtown Lake City
FSU vs Northern Illinois @FSU	9/22/2018	9/22/2018	Doak Campbell Stadium, Tallahassee, Florida
Lake DeSoto Farmer's Market	9/29/2018	9/29/2018	Corner of Marion Avenue and Highway 90 in Downtown Lake City
Midday Paddle	10/6/2018	10/6/2018	Ichetucknee Springs State Park
Art in the Park	10/6/2018	10/6/2018	Stephen Foster Folk Culture Center State Park
Lake DeSoto Farmer's Market	10/6/2018	10/6/2018	Corner of Marion Avenue and Highway 90 in Downtown Lake City

Event	Start Date	<b>End Date</b>	Location
UF vs LSU @UF	10/6/2018	10/6/2018	Ben Hill Griffin Stadium, Gainesville, Florida
FGC Women's Volleyball vs. Trinity College vs. Johnson University TRI-MATCH	10/6/2018	10/6/2018	Florida Gateway College - Howard Center
Suwannee Roots Revival	10/11/2018	10/14/2018	Spirit of the Suwannee Music Park
FGC Women's Volleyball vs. Pasco Hernando State College	10/12/2018	10/12/2018	Florida Gateway College - Howard Center
Time Machine History Tour	10/13/2018	10/13/2018	Ichetucknee Springs State Park
Lake DeSoto Farmer's Market	10/13/2018	10/13/2018	Corner of Marion Avenue and Highway 90 in Downtown Lake City
FGC Women's Volleyball vs. South Florida State College	10/13/2018	10/13/2018	Florida Gateway College - Howard Center
Alligator Warrior Festival	10/19/2018	10/21/2018	O'Leno State Park
2018 Party In The Pines presented by Bienville Plantation	10/19/2018	10/20/2018	Bienville Plantation
Quilt Show and Sale	10/19/2018	10/21/2018	Stephen Foster Folk Culture Center State Park
Hiking for Health	10/20/2018	10/20/2018	O'Leno State Park
Moonlit Paddle	10/20/2018	10/20/2018	Ichetucknee Springs State Park
Lake DeSoto Farmer's Market	10/20/2018	10/20/2018	Corner of Marion Avenue and Highway 90 in Downtown Lake City
Withlacoochee Fall Trail Rides	10/20/2018	10/21/2018	McCulley Farms, Jasper
FSU vs Wake Forest @FSU	10/20/2018	10/20/2018	Doak Campbell Stadium, Tallahassee, Florida
FGC Women's Volleyball vs. Trinity Baptist College	10/23/2018	10/23/2018	Florida Gateway College - Howard Center
Suwannee Hulaween	10/26/2018	10/28/2018	Spirit of the Suwannee Music Park
64th Annual Columbia County Fair	10/26/2018	11/3/2018	Columbia County Fairgrounds
Haunted Night At The Museum	10/26/2018	10/27/2018	Lake City Columbia County Historical Museum
Lake DeSoto Farmer's Market	10/27/2018	10/27/2018	Corner of Marion Avenue and Highway 90 in Downtown Lake City
Big Shoals Pumpkin Fest	10/27/2018	10/27/2018	Big Shoals State Park, White Springs
Florida vs Georgia Game	10/27/2018	10/27/2018	Jacksonville, Florida
FSU vs Clemson @FSU	10/27/2018	10/27/2018	Doak Campbell Stadium, Tallahassee, Florida
Rural Folklife Days	10/31/2018	11/1/2018	Stephen Foster Folk Culture Center State Park
Haunted Old Jail	10/31/2018	10/31/2018	Old Jail Museum Jasper
Lake DeSoto Farmer's Market	11/3/2018	11/3/2018	Corner of Marion Avenue and Highway 90 in Downtown Lake City
UF vs Missouri @UF - Homecoming Game	11/3/2018	11/3/2018	Ben Hill Griffin Stadium, Gainesville, Florida

Event	Start Date	<b>End Date</b>	Location
FGC Men's Basketball vs. Trinity College	11/3/2018	11/3/2018	Florida Gateway College - Howard Center
Dulcimer Retreat	11/9/2018	11/10/2018	Stephen Foster Folk Culture Center State Park
Midday Paddle	11/10/2018	11/10/2018	Ichetucknee Springs State Park
Lake DeSoto Farmer's Market	11/10/2018	11/10/2018	Corner of Marion Avenue and Highway 90 in Downtown Lake City
UF vs South Carolina @UF	11/10/2018	11/10/2018	Ben Hill Griffin Stadium, Gainesville, Florida
FGC Men's Basketball vs. Florida College	11/12/2018	11/12/2018	Florida Gateway College - Howard Center
FGC Men's Basketball vs. Weber College	11/14/2018	11/14/2018	Florida Gateway College - Howard Center
FGC Men's Basketball vs. ASA College Miami	11/16/2018	11/16/2018	Florida Gateway College - Howard Center
Hiking for Health	11/17/2018	11/17/2018	O'Leno State Park
Time Machine History Tour	11/17/2018	11/17/2018	Ichetucknee Springs State Park
Lake DeSoto Farmer's Market	11/17/2018	11/17/2018	Corner of Marion Avenue and Highway 90 in Downtown Lake City
UF vs Idaho @UF	11/17/2018	11/17/2018	Ben Hill Griffin Stadium, Gainesville, Florida
FSU vs Boston College @FSU	11/17/2018	11/17/2018	Doak Campbell Stadium, Tallahassee, Florida
FGC Men's Basketball vs. Indian River State College	11/17/2018	11/17/2018	Florida Gateway College - Howard Center
Thanksgiving @ SOSMP	11/22/2018	11/22/2018	Spirit of the Suwannee Music Park
Old Tyme Farm Days	11/23/2018	11/27/2018	Spirit of the Suwannee Music Park
Moonlit Paddle	11/24/2018	11/24/2018	Ichetucknee Springs State Park
Lake DeSoto Farmer's Market	11/24/2018	11/24/2018	Corner of Marion Avenue and Highway 90 in Downtown Lake City
FSU vs UF @Florida State	11/24/2018	11/24/2018	Doak Campbell Stadium, Tallahassee, Florida
FGC Men's Basketball vs. Andrew College	11/26/2018	11/26/2018	Florida Gateway College - Howard Center
Festival of Lights	11/30/2018	12/24/2018	Stephen Foster Folk Culture Center State Park
Lake DeSoto Farmer's Market	12/1/2018	12/1/2018	Corner of Marion Avenue and Highway 90 in Downtown Lake City
Suwannee Lights	12/1/2018	12/31/2018	Spirit of the Suwannee Music Park
FGC Men's Basketball vs. Hillsborough Community College	12/4/2018	12/4/2018	Florida Gateway College - Howard Center
FGC Men's Basketball vs. Albany Technical College	12/6/2018	12/6/2018	Florida Gateway College - Howard Center
White Springs Christmas Parade	12/7/2018	12/7/2018	Downtown White Springs
Midday Paddle	12/8/2018	12/8/2018	Ichetucknee Springs State Park

Event	Start Date	<b>End Date</b>	Location
Lake DeSoto Farmer's Market	12/8/2018	12/8/2018	Corner of Marion Avenue and Highway 90 in Downtown Lake
Luke Desoto Furmer's Warket	12/0/2010	12/0/2010	City
Sweets N the Streets Festival & Christmas Parade	12/8/2018	12/8/2018	Downtown Jasper
Hiking for Health	12/15/2018	12/15/2018	O'Leno State Park
Time Machine History Tour	12/15/2018	12/15/2018	Ichetucknee Springs State Park
Labo DeCata Farmanda Mandrat	12/15/2018	12/15/2018	Corner of Marion Avenue and Highway 90 in Downtown Lake
Lake DeSoto Farmer's Market	12/13/2016	12/15/2016	City
FGC Men's Basketball vs. Trinity College	12/15/2018	12/15/2018	Florida Gateway College - Howard Center
Moonlit Paddle	12/22/2018	12/22/2018	Ichetucknee Springs State Park
Lake DeSoto Farmer's Market	12/22/2018	12/22/2018	Corner of Marion Avenue and Highway 90 in Downtown Lake
Lake Desoto Farmer's Market	12/22/2018	12/22/2018	City
Lako Dosata Farmar's Market	12/20/2019	12/20/2019	Corner of Marion Avenue and Highway 90 in Downtown Lake
Lake DeSoto Farmer's Market	12/29/2018	12/29/2018	City

## **2018 Sports Events Calendar**

Event	Start Date	<b>End Date</b>	Location
1st Annual Winter Blast Pickleball Tournament Fundraiser (Richardson	1/19/2018	1/21/2018	Richardson Community Center 255 NE Coach Anders
Community Center 386-754-7095)	1/19/2018	1/21/2018	Lane, Lake City, FL 32055
USSSA Girls - Vince Tucker 904-591-3502	2/10/2018	2/10/2018	Girls Softball Complex
CANCELLED 11/27/2017 Perfect Game Youth Baseball - Tak Walden 407-455-2399	2/10/2018	2/11/2018	Southside Recreation Complex - Yellow/Blue/Red/White complexes
Suncoast Travel Ball - Scott Rutherford 813-245-2642	3/3/2018	3/4/2018	Southside Recreation Complex - Yellow/Blue//Red Complexes
CANCELLED 3-13-18 USSSA Girls Softball - Vince Tucker 904-591-3502	3/17/2018	3/17/2018	Southside Recreation Complex - Girls Softball Complex
Perfect Game Youth Baseball - Tak Walden 407-455-2399	3/17/2018	3/18/2018	Southside Recreation Complex - Yellow/Blue/Red/White complexes
CANCELLED 3-1-18 USSSA Baseball - Craig Dale 321-505-7687	3/24/2018	3/25/2018	Southside Recreation Complex - Yellow/Blue/Red Complexes
Suncoast Travel Ball - Scott Rutherford 813-245-2642	4/7/2018	4/8/2018	Southside Recreation Complex - Yellow/Blue//Red Complexes
USSSA Girls Softball - Vince Tucker 904-591-3502	4/14/2018	4/14/2018	Southside Recreation Complex - Girls Softball Complex
CANCELLED 4-4-18 Perfect Game Youth Baseball - Tak Walden 407-455-2399	4/14/2018	4/15/2018	Southside Recreation Complex - Yellow/Blue/Red/White complexes
CANCELLED 1-18-18 USSSA Baseball - Craig Dale 321-505-7687	4/28/2018	4/29/2018	Southside Recreation Complex - Yellow/Blue/Red Complexes
Military USSSA - Adult Softball Tournament - Adult Softball Complex/White Field - Marcus Pricher 901-233-0703	4/28/2018	4/28/2018	Southside Recreation Complex
USSSA Girls Softball - Vince Tucker 904-591-2642	5/5/2018	5/5/2018	Southside Recreation Complex - Girls Softball Complex
Suncoast Travel Ball - Scott Rutherford 813-245-2642	5/5/2018	5/6/2018	Southside Recreation Complex - Yellow/Blue//Red Complexes
CANCELLED 5/02/18 - YBOA Basketball Tournament - Rob Hicks	5/5/2018	5/6/2018	Richardson Community Center
USSSA Girls Softball - Vince Tucker 904-591-3502	5/19/2018	5/19/2018	Southside Recreation Complex - Girls Softball Complex

## **2018 Sports Events Calendar**

Event	Start Date	<b>End Date</b>	Location
Perfect Game Youth Baseball - Tak Walden 407-455-2399	5/19/2018	5/20/2018	Southside Recreation Complex - Yellow/Blue/Red/White complexes
CANCELLED 3-1-18 Suncoast Travel Ball - Craig Dale 321-505-7687	5/26/2018	5/27/2018	Southside Recreation Complex - Yellow/Blue//Red Complexes
CANCELLED 5-29-18 USSSA Adult Softball - Scott Teston 912-282-0086	6/2/2018	6/2/2018	Southside Recreation Complex
Florida Babe Ruth State Rookie Qualifier - Yellow/Blue/Red Complexes - Joe Brown - 386-867-5688	6/7/2018	6/10/2018	Southside Sports Complex
USSSA Girls - Vince Tucker 904-591-3502	6/9/2018	6/9/2018	Southside Recreation Complex - Girls Softball Complex
Annual Goodwill Games Basketball Tournament (Richardson Community Center 386-754-7095)	6/9/2018	6/10/2018	Richardson Community Center 255 NE Coach Anders Lane, Lake City, FL 32055
Gateway RC Club - 2018 Roar Nationals (Lance McDonald 386-397-5192)	6/12/2018	6/17/2018	Southside RC Track
Florida Babe Ruth State Tournament - Yellow/Blue/Red Complexes - Joe Brown 386-867-5688	6/14/2018	6/17/2018	Southside Sports Complex
CANCELLED 6-18-18 WSL SE Armed Forces	6/23/2018	6/23/2018	Southside Recreation Complex - Adult Softball Complex (White)
USSSA Girls Softball - Vince Tucker 904-591-2642	6/23/2018	6/23/2018	Southside Recreation Complex - Girls Softball Complex
Small State League - Billy Johnson 386-209-1369	6/23/2018	6/26/2018	Fort White Sports Complex
State Tournament - Girls Softball - Doug Robinson 386-882-4350	6/28/2018	7/2/2018	Southside Recreation Complex - Girls Softball/White Complexes
USSSA Adult Softball - Scott Teston 912-282-0086	7/14/2018	7/14/2018	Southside Recreation Complex
1st Annual Boots & Badges Basketball Fundraiser, Co-Sponsored by RCC/AMN Inc. & Columbia County Recreation Dept.	7/14/2018	7/14/2018	Richardson Community Center 255 NE Coach Anders Lane, Lake City, FL 32055
Girls Softball Camp - Jerrad Hardin 402-415-9385	7/18/2018	7/18/2018	Southside Recreation Complex - Girls Softball Complex
Force Series - Round 1	7/20/2018	7/21/2018	Southside Raceway
USSSA Adult Softball - Scott Teston 912-282-0086	7/21/2018	7/21/2018	Southside Recreation Complex
USSSA Adult Softball - Scott Teston 912-282-0086	8/4/2018	8/4/2018	Southside Recreation Complex
August Club Race	8/11/2018	8/11/2018	Southside Raceway

## **2018 Sports Events Calendar**

Event	Start Date	<b>End Date</b>	Location
USSSA Girls Softball - Vince Tucker 904-591-3502	8/25/2018	8/25/2018	Southside Recreation Complex
USSSA Adult Softball - Scott Teston 912-282-0086	8/25/2018	8/25/2018	Southside Recreation Complex
USSSA Adult Softball - Scott Teston 912-282-0086	9/1/2018	9/1/2018	Southside Recreation Complex
USSSA Girls Softball - Vince Tucker 904-591-3502	9/22/2018	9/23/2018	Southside Recreation Complex
USSSA Adult Softball - Scott Teston 912-282-0086	9/22/2018	9/22/2018	Southside Recreation Complex
USSSA Girls Softball - Vince Tucker 904-591-3502	10/6/2018	10/7/2018	Southside Recreation Complex
Southside Showdown	10/6/2018	10/7/2018	Southside Raceway
Fundraiser: Suwannee River Breast Cancer Awareness - Daren Faulkner 386-984-8223	10/13/2018	10/13/2018	Southside Recreation Complex - White Complex
Suncoast USSSA -Yellow/Blue/Red Complexes- Scott Rutherford - 813-245- 2642	10/20/2018	10/21/2018	Southside Recreation Complex
USSSA Girls Softball - Vince Tucker 904-591-3502	10/20/2018	10/21/2018	Southside Recreation Complex
CANCELLED 8-08-18 Suncoast USSSA - Yellow/Blue/Red Complexes - Scott Rutherford - 813-245-2642	11/3/2018	11/4/2018	Southside Recreation Complex
JConcepts Supercup	11/3/2018	11/3/2018	Southside Raceway
USSSA Girls Softball - Vince Tucker 904-591-3502	11/10/2018	11/11/2018	Southside Recreation Complex
November Club Race	11/10/2018	11/10/2018	Southside Raceway
Suncoast USSSA -Yellow/Blue/Red Complexes- Scott Rutherford - 813-245- 2642	11/17/2018	11/18/2018	Southside Recreation Complex
USSSA Adult Softball - Scott Teston 912-282-0086	12/1/2018	12/1/2018	Southside Recreation Complex
USSSA Girls Softball - Vince Tucker 904-591-3502	12/8/2018	12/9/2018	Southside Recreation Complex
Year End Shootout	12/29/2018	12/30/2018	Southside Raceway

	2016		2017			2018		
October			October		October			
Oct 11-12th	Nations/Grand Slam Baseball Babe Ruth qualifier 40		Oct. 1-2	GSA Baseball	Oct 7-8	Southern Pride PGF Cancelled due to UF homecoming		
Oct 17-18	USfA Girls Softball	25	Oct. 15 - 16	USSSA Baseball 19	Oct 7-8	Suncoast Travel Ball	28	
October 24-25	USSSA Baseball	50		Cancelled USFA Softball	Oct 21-22	USSSA Girls	30	
			Oct 22-23 Oct 22-23	Perfect Game Baseball 26 USSSA Girls Softball 40	Oct 21-22 Oct 28-29	Perfect Game (Not enough Teams) Premier Sports Girls	+	
				Cancelled GSA - Baseball	<del>00. 20-23</del>	<del>Premier sports - dins</del>	+	
			Oct 25 30	Cancened GSA Basesan			1	
November			November		November			
Nov 14-15	USSSA Girls Softball		Nov 5-6	USSSA Girls Softball 40	Nov 4-5	Suncoast Travel Ball	23	
Nov 14-16	USFA Girls Softball	6	Nov 5-6	USSSA Baseball 35	Nov 11-12	Perfect Game	16	
Nov 21-22	USSSA Baseball	50		Cancelled USFA Girls Softball	Nov 11-12	USSSA Girls	30	
December		_	Nov 19-20 December	Perfect Game 36	Nov 18-19 December	Suncoast Travel Ball	34	
Dec 5-6	USSSA Baseball	29		Perfect Game 18	Dec 2-3	Perfect Game-Cancelled Not enough teams		
Dec 12-13-	USSSA Girls Softball 40		Dec 10-11	USSSA Girls Softball 40	Dec 2 (Only)	Premier Sports-Girls-Cancelled Not enough teams		
Dec 13-	usfa softball	6			Dec 9-10	USSSA Girls- Cancelled due to Rain		
January			January		January			
1/29/2016	CANCELLED 1/07/16 Baseball Youth All Star		Jan 21-	United Soccer Academy	Jan 19-21	Winter Blast Pickle Ball Tournament (Richardson Community Cneter)		
Febraury		_	Febraury		Febraury			
2/6/2016	CANCELLED 1/25/16 USSSA Baseball CANCELLED 2/3/16 USSA Girls Softball Kick Off	_	Feb 10-12 Feb 24-26	USSSA Baseball 43	Feb 10-11	Perfect Game-Cancelled Not enough teams	12	
<del>2/6/2016</del> <del>2/20/2016</del>	CANCELLED 2/3/16 USFA Girls Softball  CANCELLED 2/17/16 NSA Girls Softball	_		CANCELLED Battle of the Badges Flag Football	Feb 10-11	USSSA Girls Softball	13	
<del>2/20/2016</del>	CANCELLED 2/10/16 Peach State Diamond Baseball		. 50 24 20	S. A. C. C. L. C.			+	
2/27/2016	USFA Girls Softball	5						
2/27/2016	CANCELLED 2/18/16 Grand Slam Baseball							
March	Lucas and the		March		March			
3/12/2016 3/19/2016	USSSA Baseball  CANCELLED RAIN OUT Peach State Diamond	78		Permier Softball 6	Mar 3-4	Suncoast Baseball	55	
<del>3/19/2016</del> <del>3/19/2016</del>	CANCELLED RAIN OUT Peach State Diamond  CANCELLED RAIN OUT USFA	_	Mar 10-12 Mar 11-12	USSSA Softball 21 Perfect Game Baseball 49	Mar 10th Mar 17-18	YBOA Round Robin (Cancelled) Perfect Game	27	
3/13/2010	GHICELES WIN OUT OFFI		Mar 18	CANCELLED Adult Softball	Mar 17 - 18	USSSA girls Softball (Not enough Teams)	27	
			Mar 24-26	USSSA Baseball 32	Mar 24-25	USSSA Baseball (Not Enough Teams)		
April			April		April			
4/2/2016	USSSA Baseball	82	_ r	CANCELLED Perfect Game Baseball	Apr 7-8	Suncoast Baseball	55	
4/2/2016 4/9/2016	USFA Girls Softball  CANCELLED 2/24/16 NSA Girls Softball	15	Apr 7-9 Apr 22-23	USSSA Softball 23 Perfect Game Baseball 25	Apr 14-15 Apr 14-15	Perfect Game USSSA Girls Softball	15	
4 <del>/9/2016</del>	CANCELLED 4/4/16 Peach State Diamond		Apr 22-23 Apr 28-30	USSSA Baseball 48	Apr 14-15 Apr28-29	USSSA GIRS SOLIDAII  USSSA Baseball Cancelled - State Director Pulled Tournament 1.18.20108	15	
4/9/2016	USSSA Military Softball	15		CANCELLED Premier Softball	110120 25	OSSAT Buseban Cartecined State Director Function and Fournament 1.10.20100	+	
4/23/2016	USFA Girls Softball	7						
4/23/2016	CANCELLED 1/25/16 Baseball Youth							
<del>4/23/2016</del>	CANCELLED 4/18/16 Peach State Diamond	_					oxdot	
May	LISEA NIT	_	May	CANOCILIED LICCOA ANTINO CO CIL III	May		20	
<del>5/21/2016</del> <del>5/21/2016</del>	USFA NIT  Cancelled Grand Slam Baseball	_	May 6-7 May 6-7	CANCELLED USSSA Military Softball CANCELLED D. 9 Events Girls Softball	May 5-6 May 5-6	Suncaost Baseball  USSSA Girls Softball	65 26	
5/21/2016	USSSA Baseball	76	May12-14	USSSA Softball 27	May 5-6	YBOA Lake City Hoops Classic	26	
5/27/2016	USFA Midnight Madness	15		Perfect Game Baseball 31	May 12 (One Day)	USSSA Adult Softball	22	
	- Company of the Comp		May 26-28	CANCELLED USSSA Baseball	May 12 (One Day)	USFA (Girls Softball)	15	
			May 27-28	CANCELLED Premier Softball	May 19-20	Perfect Game	16	
					May 19-21	USSSA Girls Softball	33	
					May 26-27	Suncoast Baseball (Cancelled 3.1.2018)		
June 6/4/2016	LICCCA Pacaball	CE	June Jun 2 4	Dowfoot Come Decembell	June	Angual Coodwill Camas (Bishardson Community Contar)		
6/9/2016	USSSA Baseball Rookie Qualifier	65 79	Jun 2-4 <del>Jun 3-4</del>	Perfect Game Baseball 26	June 2-3 June 7-10	Annual Goodwill Games (Richardson Community Center)  Babe Ruth Rookie Qualifier	60	
6/10/2016	USFA Reg World Series Qualifier	60		Rookie Qualifier 44	June 9-10	USSSA Girls Softball	22	
6/16/2016	CANCELLED 4/22/16 Top Recruit Girls Showcase			USSSA Softball 21	June 12-17	Gateway RC Track Roar Nationals	300	
6/18/2016	CANCELLED - not enogh teams USSSA Softball		Jun 15-17	T-ball Qualifier 22	June 14 - 17	Babe Ruth 10/12 B Tournament	26	
6/23/2016	10U/12U State B	50		USFA Softball 13	June 23 - 24	Small League State Tournament (Ft. White)	60	
6/25/2016 6/25/2017	USFA Qualifier  Small League State Tournament (Ft. White)	6 46	Jun 29 - Jul3	Babe Ruth Softball State Tournament 100	June 23 - 24 June 23-24	USSSA Girls Softball WSL Adult Softball (Cancelled)	19	
6/29/2016	Babe Ruth League Girls Softball Tournament	90			June 28 - July 2	Babe Ruth State Softball Tournament	92	
July			July		July		32	
7/7/2016	TBall State	50	Jul 1-4	Small League State Tournament (Ft. White) 57	July 18 (One Day)	Girls Softball Camp Cancelled		
7/16/2016	USSSA Military	15	Jul 6-8	T-ball State Tournament 24				
<del>7/27/2016</del>	CANCELLED USFA SE Championship		Jul 13-16	State Baseball Tournament 19				
							+	
-	+						+	
August	<u></u>		August		August			
Aug 27-28	Cancelled GSA Baseball			USSSA Softball 19	August 25 (One Day)	USSSA Girls Softball	30	
September			September	D ( 10	September	Lating Ot II		
9/24/2016	Perfect Game	26	Sept 23-24 Sept 23-24	Perfect Game         25           USSSA Softball         28	Septmeber 1 September 22-23	Adult Softball USSSA Girls Softball	5	
-		_	3cμι 23-24	OSSAN SULLIBBII 28	September 22-23	OSSA GILIS SULLUGII	+	
-							†	
Total Teams		946	Total Teams	957	Total Teams		1123	
		-148	1	11			166	
		-13.53%		1.16%			17.35%	
Total Tournaments	24		Total Tournaments	30	Total Tournaments	28	_	
% Change	-7.69%		% Change	25.00%	% Change	-6.67%	ı	

9.19.2018 \*\*\* Change | \*\*\* Chan



# City of Lake City

205 NORTH MARION AVENUE LAKE CITY, FLORIDA 32055

> TELEPHONE: (386) 752-2031 FAX: (386) 752-4896

September 14, 2018

Mayor-Council Member STEPHEN M. WITT

Vice-Mayor Council Member JAKE HILL, JR.

> Council Members EUGENE JEFFERSON MELINDA MOSES GEORGE WARD

City Attorney FREDERICK KOBERLEIN, JR.

> City Manager JOSEPH HELFENBERGER

> > City Clerk AUDREY E. SIKES

Honorable Ronald Williams, Chairman Tourist Development Council P.O. Box 1529 Lake City, FL 32056-1529

RE: Funding request for Wilson Park

Dear Commissioner Williams:

The Community Redevelopment Agency (CRA) of the City of Lake City has been working diligently towards completion of the key components of their CRA Master Plan. This plan's primary goal is to redevelop downtown Lake City as not just a place for our citizens to enjoy but one that will attract tourists to come and explore what Lake City and Columbia County have to offer. One of the key components in our master plan is the development of the "Waterfront Entertainment District" at Lake DeSoto. The CRA Committee recognizes that although Lake DeSoto is one of the City's most distinctive and beloved landmarks it is not used to its full potential. This is how the idea to create a Waterfront Entertainment District inclusive of an amphitheater which could showcase the beauty of our downtown while providing a unique venue for all of North Central Florida began.

Over the last several years, extensive research and site visits to other communities have taken place to discover what essential components we wanted our amphitheater and surrounding area to have and what would best serve our community. The plan that we have attached encompasses the culmination of this research. This plan outlines the scope of work needed to put our vision into a reality. Once completed, the entire Wilson Park redesign will offer many new features, a few of the key items include; a pedestrian walking path, playground, additional parking, an amphitheater with the capacity to host a variety of entertainment acts as well as seating for up to 2,000 guests.

As we enter the final phase in our planning process, we have learned that we do not have enough funds to complete the project in its entirety. The available funds designated for this project from the CRA are \$965,000.00. The total estimated cost to complete the project as submitted is \$1,265,874.00. This leaves us with a shortfall of \$300,874.00. Our current plan of action, should we

not receive any additional funding, is to complete the project without the amphitheater. However, this is a last resort. We have just learned of our budget shortfall and have begun taking action to create additional funding sources so that we are able to complete the project in its entirety as we originally planned. Our goal is to raise the \$300,874.00 by reaching out to other business members of the community as well as civic clubs, organizations and other government entities. We are requesting the TDC contribute 50% of our funding and we will fulfill the remainder from private donations.

We strongly believe the Wilson Park project will attract new events to Lake City which will in turn bring visitors from outside our community. We have already seen this on a small scale from the success of the Gateway Beer and Wine Festival that is held in the Wilson Park/ Darby Pavilion area as it stands currently. As downtown Lake City continues to grow and redevelop, we know having the waterfront entertainment district will amplify our profile and set us apart from any other community in our area. We appreciate your consideration and look forward to working with you to create a premier venue for our community.

Sincerely,

Grayson Cason, Assistant City Manager

Tranon Caron



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PROJECT LOCATION

W Duval St

9.19.2018

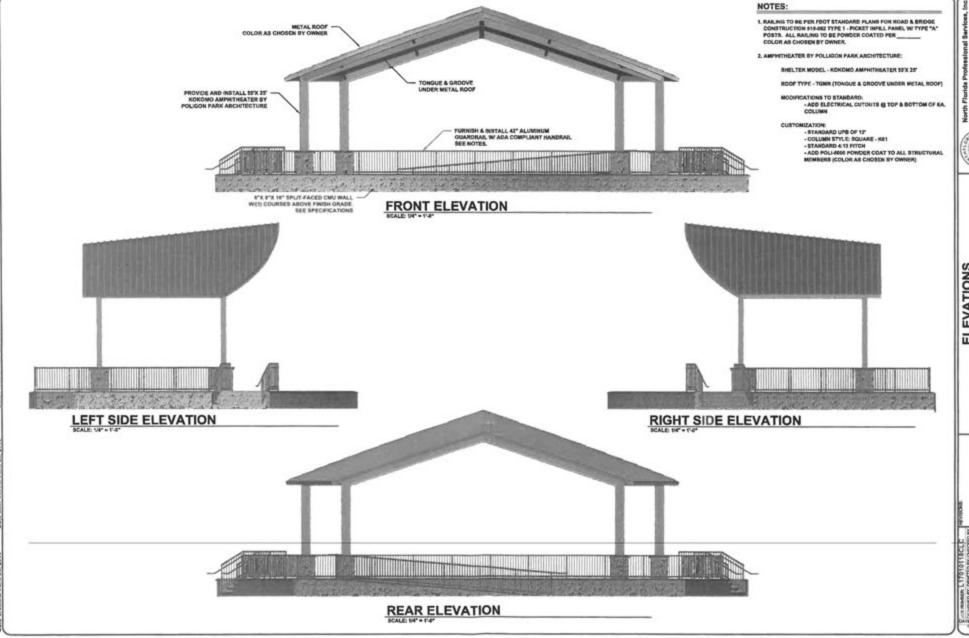
ON, P. 28425 30 TA

North Florida I F.O. BOX 3423 Late City, FL. 33421 Fh. 386-782-4071



COVER

SHEET



32

ELEVATIONS
WILSON PARK AMPHITHEATER
COLUMBIA COUNTY, FLORIDA

