

## **CONSULTING SERVICES AGREEMENT**

**THIS AGREEMENT** is entered into as of February 26, 2019, in response to the County Issued RFQ-2019-X, by and between Columbia County ("COUNTY"), a Florida County created and existing under the laws of the State of Florida, and Omnicom Consulting Group, Inc., ("CONSULTANT"), a corporation authorized to do business in Florida, located at 2418 Mill Creek Court Suite 2, Tallahassee, FL 32308, (the COUNTY and CONSULTANT collectively referred to hereinafter as the "PARTIES").

### **WITNESSETH:**

**WHEREAS**, COUNTY desires specific consulting services relating to radio communications technology; and technical review of commercial communications tower applications for construction within the COUNTY

**WHEREAS**, CONSULTANT submitted to the COUNTY its proposal, fee information, insurance requirements, and other information related to RFQ-2019-X regarding the consulting services requested (all such documentation hereinafter referred to as the "PROPOSAL"), attached hereto as Exhibit A and incorporated herein by reference; and

**WHEREAS**, the COUNTY has selected CONSULTANT through a competitive procurement process; and

**WHEREAS**, COUNTY desires the CONSULTANT perform services as described in the PROPOSAL and pursuant to the terms and conditions of this AGREEMENT; and

**WHEREAS**, the PARTIES desire to enter into this AGREEMENT;

**NOW, THEREFORE**, in consideration of the work to be performed and the payment for the performance of the work, and of the mutual covenants contained herein and the mutual benefits to flow each unto the other, and for other good and valuable consideration, the PARTIES agree as follows:

#### **Section 1. Recitals.**

The recitals contained above are declared by the PARTIES to be true and correct and are incorporated into this AGREEMENT.

#### **Section 2. Consultant's Obligations.**

CONSULTANT shall perform all work and services described in, and in accordance with, this AGREEMENT. CONSULTANT warrants that all equipment, materials and workmanship furnished whether furnished by CONSULTANT or its sub-suppliers, will comply with the AGREEMENT and any COUNTY specifications, drawings and other descriptions supplied or adopted, and will be new, fit and sufficient for the purpose for which they are intended, of good materials, design and workmanship and free from defects or failure. The

COUNTY, or its duly authorized representative, shall at all times have full opportunity to inspect the materials to be furnished and the work to be done under this AGREEMENT. The CONSULTANT shall comply with all applicable federal, state and local laws, ordinances, rules and regulations pertaining to the performance of this AGREEMENT. The CONSULTANT is responsible for and shall indemnify COUNTY against all damage or loss caused by fire, theft or otherwise, to materials, tools, equipment, and consumables left on COUNTY property by the CONSULTANT.

### **Section 3. Payment.**

Prior to commencing work on each tower review(s) requested by the COUNTY, the COUNTY will provide CONSULTANT with a written Notice to Proceed noting the expected CONSULTANT fees and schedule of work for the task(s) as detailed in Exhibit B. CONSULTANT agrees to perform all work and services in PROPOSAL and to furnish all necessary labor, materials, equipment, machinery, tools, apparatus, and means of transportation related to such work and services at CONSULTANT'S sole cost and expense as delineated in the fee schedule in PROPOSAL. In exchange, COUNTY agrees to pay CONSULTANT, in accordance with the fee schedule in the PROPOSAL, and COUNTY shall pay CONSULTANT the amount on each such invoice within thirty (30) days of receipt. Any amount not paid within such thirty-day period shall accrue interest at a rate equal to the lesser of (i) one and one-half percent (1.5%) per month, or (ii) the highest rate permitted by law.

### **Section 4. Insurance.**

CONSULTANT shall take out and carry during the entire life of this AGREEMENT: (a) property damage insurance with adequate limits to protect both CONSULTANT and COUNTY from liability, (b) general liability insurance and automobile liability insurance of at least \$1,000,000 per incident, \$2,000,000 aggregate, with COUNTY added as an additional insured, and (c) professional liability insurance at least \$1,000,000 per incident, \$2,000,000 aggregate, and (d) automotive liability insurance at least \$1,000,000 per incident, and (e) excess umbrella liability insurance at least \$2,000,000 per incident, and (f) Worker's Compensation insurance as required by applicable law. Upon request, CONSULTANT will provide COUNTY with certificates of insurance evidencing the aforesaid insurance coverage to be in force and further provide that no coverage will be cancelled or reduced without advance written notice to COUNTY.

### **Section 5. Performance Schedule.**

Prior to commencing work on any task(s) in PROPOSAL, CONSULTANT will provide COUNTY with a performance schedule delineating the start date, completion date, and any important milestone dates related to the task(s). CONSULTANT will complete all work in accordance with the performance schedule.

**Section 6. Necessary Approvals.**

CONSULTANT shall procure all permits, licenses, and certificates, or any approvals in performance and completion of this AGREEMENT as may be required by federal, state, and local laws, ordinances, rules, and regulations, and in accordance with AGREEMENT.

**Section 7. No Waiver.**

No waiver, alterations, consent or modification of any of the provisions of this AGREEMENT shall be binding unless in writing and signed by the PARTIES.

**Section 8. Indemnity / Liability.**

CONSULTANT will defend, indemnify, and hold harmless COUNTY and COUNTY's officers, agents, representatives and employees harmless from any and all claims, damages, costs, including attorney's fees, and liabilities of any kind directly resulting from the willful misconduct of CONSULTANT or its employees, representatives, or agents or the negligent performance or breach of CONSULTANT'S obligations under this AGREEMENT; except to the extent such claims, damages, costs and liabilities result directly from the negligence or willful misconduct of COUNTY or its employees, representatives, or agents. In no event shall CONSULTANT be liable for lost profits, special, incidental, consequential, or indirect damages suffered by COUNTY.

**Section 9. Independent Contractor.**

CONSULTANT'S relationship with COUNTY shall at all times be that of an independent contractor. The method and manner in which CONSULTANT'S services hereunder shall be performed shall be determined by CONSULTANT, in its sole discretion, and COUNTY will not exercise control over CONSULTANT or its employees except insofar as may be reasonably necessary to ensure performance and compliance with this AGREEMENT. The employees, methods, equipment and facilities used by CONSULTANT shall at all times be under its exclusive direction and control. Nothing in this AGREEMENT shall be construed to designate CONSULTANT, or any of its employees, as employees or agents of COUNTY.

**Section 10. No Discrimination.**

CONSULTANT shall not discriminate on the basis of race, creed, color, national origin, sex, age, or disability, in the performance of this AGREEMENT.

**Section 11. No Other Agreements.**

The PARTIES agree that the AGREEMENT contains all the terms and conditions agreed upon by the PARTIES. No other AGREEMENTS, oral or otherwise, regarding the subject matter of this AGREEMENT shall be deemed to exist or to bind either party.

**Section 12. Attorney's Fees.**

The prevailing party in any action, claim or proceeding arising out of this AGREEMENT shall be entitled to attorney's fees and costs from the losing party.

**Section 13. Notice.**

Any notice, request or other communication to either party by the other concerning the terms and conditions of this AGREEMENT shall be in writing and shall be deemed given when actually received by the addressee, having been hand delivered or sent postage prepaid, by certified or registered United States mail, return receipt requested, or an overnight courier service in the United States (including Federal Express), addressed as follows:

If to CONSULTANT:      Omnicom Consulting Group, Inc.  
2418 Mill Creek Court  
Suite 2  
Tallahassee, FL 32308  
Attn: Tim Barrentine  
President

If to COUNTY:      Columbia County Board of County Commissioners  
135 NE Hernando Avenue, Suite 203  
Lake City, Florida 32056  
Attn: Ben Scott  
County Manager

The person and the place to which notices are to be mailed or delivered to either party may be changed from time to time by notice given in accordance with the provisions hereof.

**Section 14. Termination.**

COUNTY shall have the right at any time upon fifteen (15) calendar day's written notice to CONSULTANT to terminate the services of CONSULTANT for convenience. The COUNTY shall pay to CONSULTANT and CONSULTANT shall accept as full payment for its services, a sum of money equal to the work completed and any commenced but incomplete services.

Either party may terminate this AGREEMENT if the other party breaches a material term and if that breach is not cured within fifteen (15) days after notice is given of such breach. If the party in default cures the breach within the fifteen (15) day period, but subsequently commits a similar breach at any time after the first breach has been cured, then the noticing party may elect to terminate the AGREEMENT immediately without further notice.

If this AGREEMENT is terminated by either party for any reason, then the COUNTY shall compensate CONSULTANT for work actually performed and expenses incurred up to the date of termination.

## **Section 15. General.**

**A. Modifications** - This AGREEMENT or any part thereof may not be modified, except by written AGREEMENT of the PARTIES signed by the duly authorized representatives of the PARTIES.

**B. No Waiver** - No omission or delay by either party to this AGREEMENT at any time to enforce any right or remedy reserved to it, or to require performance of any of the terms of this AGREEMENT, shall be a waiver of any such right or remedy to which either party is entitled, nor shall it in any way affect the right of either party to enforce such provisions thereafter.

**C. Applicable Law and Venue** - This AGREEMENT shall be governed by and construed in accordance with the laws of the State of Florida. The venue for litigation pertaining to this AGREEMENT shall be in Columbia County, Florida.

**D. Severability** - If any provisions of this AGREEMENT shall be held to be invalid, illegal or unenforceable, the validity of all other provisions hereof shall in no way be affected thereby.

**E. Court Appearances** - Except for any dispute arising directly from CONSULTANT'S performance under this AGREEMENT, nothing in this AGREEMENT shall obligate CONSULTANT to prepare for or appear in litigation on behalf of COUNTY except in consideration of additional compensation. Absent a written supplemental AGREEMENT as to the amount of such additional compensation, CONSULTANT shall be compensated on a time and materials basis in accordance with CONSULTANT'S hourly rate schedule per PROPOSAL.

**F. Successors and Assigns** - Neither party shall assign or transfer this AGREEMENT or any of its rights hereunder without the prior written consent of the other party, which consent shall not be unreasonably withheld or delayed. Any request to assign or transfer this AGREEMENT shall be deemed to be granted if the recipient of such a request has not acted upon such request within thirty (30) days of its receipt.

**G. Force Majeure** - In the event that performance by either party of any of its obligations or undertakings under this AGREEMENT shall be interrupted or delayed by any occurrence not occasioned by the conduct of either party hereto, whether such occurrence be an act of God such as lightning, earthquakes, floods or other like causes, the common enemy, the result of war, riot, strike, lockout, civil commotion, sovereign conduct, explosion, fire or the act or conduct of any person or persons not a party to or under the direction or control of a party hereto, then such performance shall be excused for such period of time as is reasonably necessary after such occurrence to remedy the effects thereof.

**H. Entire AGREEMENT** - This AGREEMENT constitutes the entire AGREEMENT between the PARTIES and supersedes all previous agreements and understandings relating to the services to be performed under this AGREEMENT.

**I. Counterparts** - This AGREEMENT may be signed in any number of counterparts, each of which shall be deemed an original, but which together shall constitute one and the same instrument.

**J. Survival** – The termination of this AGREEMENT for any reason or by either party, with or without cause, shall not terminate those obligations and rights of the PARTIES which by their terms are intended to survive.

**K. Interpretation.** The headings or captions contained in this AGREEMENT are intended only as a matter of convenience and for reference and in no way define, limit, extend, or describe the scope of this AGREEMENT. This AGREEMENT shall not be construed for or against any party by reason of such party having caused this AGREEMENT to be drafted. Unless otherwise stated, all references to “days” shall mean calendar days (not working or business days). “Including” and “include” mean including without limiting the generality of any description preceding such term. “Or” is used in the inclusive sense of “and/or.”

**L. Jury Trial Waiver.** EACH PARTY WAIVES ITS RIGHT TO A JURY TRIAL WITH RESPECT TO ANY ACTION OR CLAIM ARISING OUT OF ANY DISPUTE IN CONNECTION WITH THIS AGREEMENT, ANY RIGHTS OR OBLIGATIONS HEREUNDER, OR THE PERFORMANCE OR ENFORCEMENT OF ANY SUCH RIGHTS OR OBLIGATIONS. THIS JURY TRIAL WAIVER IS A MATERIAL INDUCEMENT FOR THE PARTIES TO ENTER INTO THIS AGREEMENT.

**IN WITNESS WHEREOF**, the PARTIES hereto have caused this AGREEMENT to be executed in triplicate and sealed the day and year first above written.

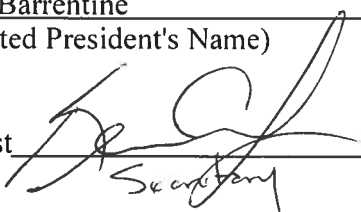
**CONSULTANT**

**COLUMBIA COUNTY, FLORIDA**

Omnicom Consulting Group, Inc.  
(CONSULTANT's Name)

By Tim Barrentine  
President

Tim Barrentine  
(Printed President's Name)

Attest   
Secretary

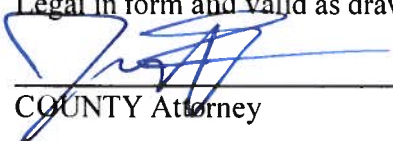
Ben Scott  
Ben Scott, County Manager  
Board of COUNTY Commissioners

Kathleen M. Packer, D.C.  
COUNTY Clerk,

Approved As To Substance:

  
Department Director/Division Head

Legal in form and valid as drawn:

  
COUNTY Attorney

**EXHIBIT A**

**PROPOSAL RFQ-2019-X RESPONSE**

**COPY**



## **OCG Qualifications for RFQ 2019-X Tower Application Review**

**Presented to:**

**Columbia County, FL**

**January 16, 2020**



**Omnicom Consulting Group, Inc.**

2418 Mill Creek Court, Suite 2

Tallahassee, Florida 32308

Website: [www.ocg-usa.com](http://www.ocg-usa.com)





Omicom Consulting Group, Inc.  
2418 Mill Creek Court, Suite 2  
Tallahassee, FL 32308  
Tel: 850-792-4705

January 16, 2020

Mr. Ray Hill  
Purchasing Director  
Columbia County, Florida  
135 NE Hernando Ave. Suite 203  
Lake City, FL 32055

**RE: RFQ 2019-X Tower Application Review**

Dear Mr. Hill:

Omicom Consulting Group, Inc. (OCG) is pleased to submit our qualifications to Columbia County (County) for as needed professional communications consulting services required for the review, comment and on-site testimony relevant to communications tower applications received by the County. OCG offers a unique combination of expertise and experience to successfully complete the required scope of work for Columbia County.

OCG is not affiliated with, nor do we have any financial interest in, any communications equipment manufacturer, distributor, or supplier. We do not receive or accept remuneration of any type from any manufacturer, distributor, or supplier for recommending any of their products, nor do we have any financial interest in potential applicants for communication tower. Our unbiased independent position provides our clients a capable partner in meeting their project requirements without the potential for conflicts of interest.

Please contact me at your convenience if you have any questions regarding OCG's qualifications.

Sincerely,

A handwritten signature in black ink that reads "Tim Barrentine". The signature is written in a cursive, flowing style.

Tim Barrentine  
President  
Omicom Consulting Group, Inc.

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## EXPERIENCE



**Omnicom Consulting Group, Inc. (OCG)** is a professional consulting firm focused on providing our clients with personal and exceptional technical leadership and services to exceed their unique requirements for mission-critical public safety and critical-infrastructure, private sector communication systems. Our staff is highly respected by clients and vendors alike and have decades of experience in the communications industry. This expertise enables us to offer fully informed and effective solutions to our clients.

Our mission is to provide solutions that allow our clients to exceed their objectives through the application of communication system technologies, and to be the most respected, fiscally responsible, and technically competent provider of consulting, engineering, and system integration services for wireless communications systems.

OCG stands above our competitors in four major aspects of our business:

- |                     |   |
|---------------------|---|
| <b>Experience</b>   | Our personnel have combined experience in excess of 120 years and have been at the forefront of management, strategy and technology consulting. Our communication system solutions are used by agencies and organizations across the Country.   |
| <b>Team</b>         | Our full-time staff represent some of the most respected and sought-after specialists in their fields. Our team has three registered professional engineers and four certified project management professionals.  |
| <b>Approach</b>     | We believe in forming strong relationships with our clients, and our record of repeat business over the years is testimony to our focus on complete client satisfaction. We approach every project with time-proven project management strategies that enable our clients to implement the optimal, long-term solutions that most effectively meet their needs. |
| <b>Independence</b> | We deliver unbiased professional services to our clients ensuring that they receive vendor-neutral solutions. We will never accept any form of compensation or payment from manufacturers, distributors or suppliers for recommending their products.   |

## Corporate Background

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OCG was formed in 2015 by senior level consultants who had worked together for many years in the public safety consulting industry. We are a trusted industry advisor to our clients, including public safety, state and local governments, utilities, public works, and transportation clients and we understand and appreciate the unique needs of public sector agencies. **Corporate Headquarters:**

Omnicom Consulting Group, Inc.

2518 Mill Creek Court, Suite 2

Tallahassee, FL 32308

Phone: 850-792-4705

EIN: 47-3435197

Florida Corporate Charter Number: P15000024647

Web: [www.ocg-usa.com](http://www.ocg-usa.com)

### Contact:

Tim Barrentine, President

2418 Mill Creek Court, Suite 2

Tallahassee, FL 32308

Phone: 850-792-4723

Email: [tbarrentine@ocg-usa.com](mailto:tbarrentine@ocg-usa.com)

## Corporate Experience

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OCG's personnel are senior level consultants with over 120 years of combined public safety and public sector communications systems consulting experience. The proposed project team has been working together as a cohesive unit for over fifteen years, sharing and combining the merits of our individual knowledge and experiences to deliver our clients the very best professional services in the industry.

For our clients around the Country, OCG personnel have provided solutions through wireless and wired voice/data communications technologies. Our consultants and engineers are experts in strategic planning and direction, business analysis, system design, procurement, implementation, systems integration, monitoring, system acceptance and maintenance of communications systems. OCG provides consulting services in the following technology areas:

## Our Technical Expertise

### Communications Site Planning

- Zoning Application Review
- Tower Specifications
- Site Development, Planning, Zoning, Acquisition
- Lightning Protection, Grounding, Bonding
- Equipment Shelter and Room Design
- Security and Alarm Systems
- Backup Power and Fuel Systems
- Automatic Fire Suppression Systems

### Microwave and Fiber Optic Transmission Systems

- Point to Point and Point to Multipoint
- Digital - IP/Ethernet and MPLS Microwave Design
- Analog/Digital Application Interface Conversion
- Alarm and Monitoring Systems
- Microwave Propagation Modeling
- SCADA
- DC Power System

### Intelligent Transportation Systems

- Traffic Management Systems

### Communications/Dispatch Center Planning, Facilities Design and Cost Estimating

- Consolidation/Co-location Studies
- Floor Plan Layout
- Space Planning
- Ergonomic Recommendations
- Environmental Controls
- Dispatch Console Furniture Design
- Console System Radio and Data Interfaces
- Dispatch Center Staffing and Management Operations Studies

### Radio Communications Systems

- P25 Radio Networks in all frequency bands
- All frequency bands HF, VHF, UHF, 700 MHz, 800 MHz, 900 MHz and microwave
- Digital and Analog Systems
- Conventional, Trunked and Simulcast Systems
- Cellular and Other Roaming Technologies
- Coverage Prediction Modeling
- Interference Control and Analysis
- Coverage Measurement and Verification

## Wireless Tower Application Review

OCG has been providing expert review and recommendations for wireless facility (tower) permit /zoning applications for many Government agencies in Florida and Georgia since its inception, while, the proposed team members have been providing these services for fifteen plus years. OCG works closely with each of their clients to understand their specific needs. OCG first reads and understands each government entities land development codes as all are different and have different requirements. This is vital in completing accurate reviews of each tower application. OCG is also flexible and can tailor our services to meet your needs, whether it is on-site presentations to local zoning boards and expert testimony or just written reports of findings, OCG is here to support your staff with all their needs.

## OCG - Special Services and Capabilities



Our years of experience completing successful projects demonstrate the value of conducting your project in the most efficient, accurate and cost effective method. Your project requires the best team and the best tools. Tools like OCG TRUEDESIGN™, a robust tool box designed to eliminate the guesswork, provide clear communication and streamline your project. Here are the OCG TRUEDESIGN™ tools.

### TRUECOST™:

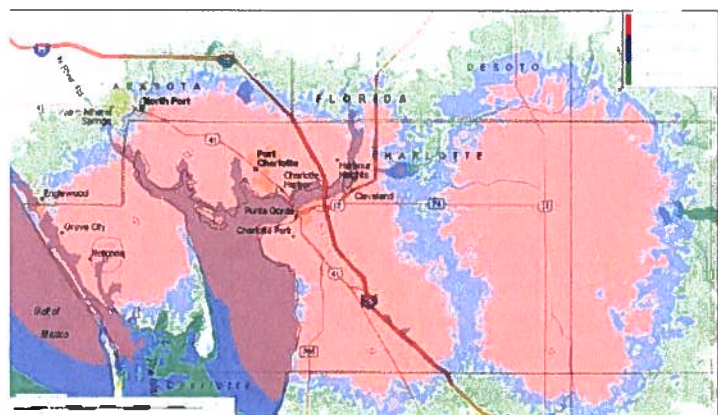
OCG developed TrueCost™ to provide your system budgetary efficiently and accurately. The tool is comprehensive, covering all aspects of wireless communications systems processing your radio system infrastructure, subscriber equipment, dispatch console, microwave radio backhaul network, communication shelter, tower, generator, site development, fire station alerting, SCADA network, DC power, maintenance and system refresh costs into clear, concise and usable budget information.

Category	Item	Unit	Qty	Unit Price	Total Price	Notes
CUTTING EQUIPMENT	Hand Saws	Each	10	\$15.00	\$150.00	
	Chain Saws	Each	5	\$25.00	\$125.00	
	Reciprocating Saws	Each	5	\$20.00	\$100.00	
	Angle Grinders	Each	5	\$15.00	\$75.00	
ELECTRIC EQUIPMENT	Generators	Each	10	\$100.00	\$1,000.00	
	Transformers	Each	5	\$50.00	\$250.00	
	Switchgear	Each	5	\$30.00	\$150.00	
	Control Panels	Each	5	\$20.00	\$100.00	
TELECOMMUNICATIONS EQUIPMENT	Modems	Each	10	\$10.00	\$100.00	
	Switches	Each	5	\$20.00	\$100.00	
	Routers	Each	5	\$30.00	\$150.00	
	Firewalls	Each	5	\$40.00	\$200.00	
NETWORKING EQUIPMENT	Network Cables	Feet	1000	\$0.10	\$100.00	
	Network Switches	Each	5	\$40.00	\$200.00	
	Network Routers	Each	5	\$50.00	\$250.00	
	Network Firewalls	Each	5	\$60.00	\$300.00	
TELEPHONE EQUIPMENT	Telephone Cables	Feet	1000	\$0.10	\$100.00	
	Telephone Switches	Each	5	\$40.00	\$200.00	
	Telephone Routers	Each	5	\$50.00	\$250.00	
	Telephone Firewalls	Each	5	\$60.00	\$300.00	

The TRUECOST™ pricing database is continually updated and proven to meet OCG's budgetary estimate goal to be within 10% of the actual final system costs.

### TrueCoverage™:

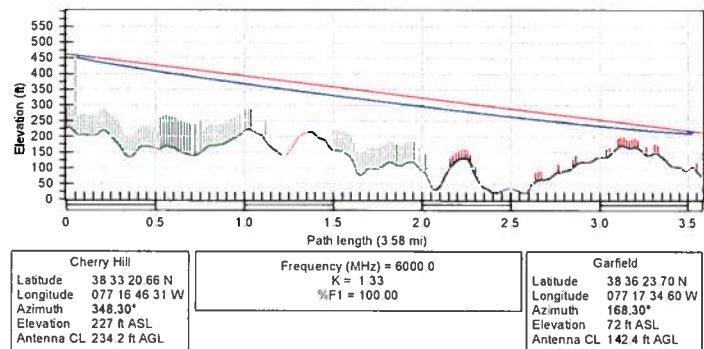
TRUECOVERAGE™, based on the ComSite Design software platform, accurately models your current system coverage benchmark and efficiently designs your new system. OCG developed TRUECOVERAGE™ utilizing industry standard coverage prediction models specifically applied, based on the technology, topology, RF frequency, and user groups of the system. TRUECOVERAGE™ surpasses other coverage prediction software because:





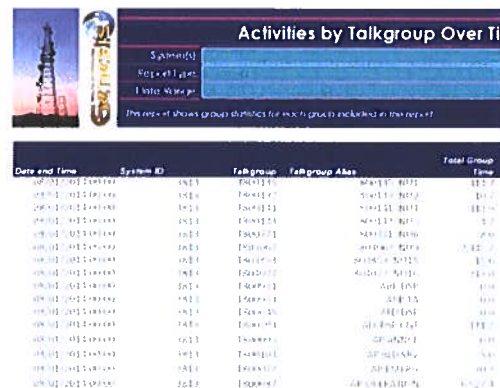
- The coverage model is “tunable” which is accomplished by OCG gathering field signal measurements of your current system and this data is used to calibrate the default land use land clutter loss values which are established by TIA
- TRUECOVERAGE™ is very efficient and fast which facilitates the development of “what if” scenarios which allows OCG’s team to conduct coverage workshops in real time with system stakeholders to parse multiple possible system designs
- TRUECOVERAGE™ has built in models that allow for co-channel and adjacent channel interference modeling which is very useful when searching for useable frequencies. This feature is used in tandem with OCG’s TRUEFREQ™ coordination tool.
- TRUECOVERAGE™ has built in reporting features that allows OCG to quickly and easily report the area of coverage based on jurisdictional lines or custom imported shape files

TRUECOVERAGE™ also leverages PathLoss 5 for point to point and point to multipoint network design. PathLoss 5 is the industry standard utilized by most major microwave radio manufacturers when doing path engineering. OCG uses the latest 1/3 arc second terrain data and 1 arc second land use land clutter data taken directly from the USGS website.



### TrueCapacity™:

OCG uses TRUECAPACITY™ to accurately calculate channel resources needed to support your unique radio system requirements, operations and radio usage policies. OCG’s design standard is .01 grade of service, resulting in no more than 1 system busy for 100 radio push to talks (PTT). TRUECAPACITY™ determines radio resources required for a given level of anticipated traffic using recognized industry standards and can import historical traffic data directly from most manufacturers system management tool.



### TrueTower™:

TRUETOWER™ is an extensive database of communication tower assets across the United States. The database contains hundreds of thousands of tower assets which OCG can leverage for your system design in the event building new communication towers is not feasible for you.

**TrueFreq™:**

TRUEFREQ™ is a powerful coordination tool that OCG utilizes to evaluate all available spectrum for possible use in your new system design. This tool allows OCG to determine the best frequency band to deploy your new system in based up spectrum availability and possibility of co-channel and adjacent channel interference.

**TrueSite™:**

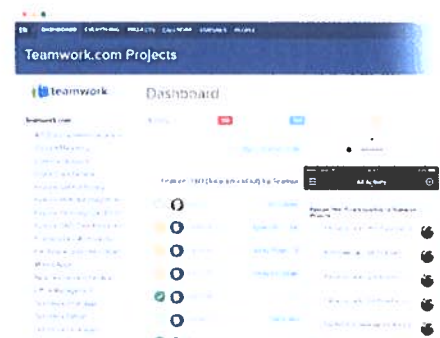
TRUESITE™ is OCG's comprehensive site survey application. The tool ensures that OCG personnel will gather all the required data while on site on the first visit. This is accomplished through use of standardized forms and required photo data. The forms are specific to RF sites, dispatch facilities, fire stations, backhaul relay sites and system control sites. This is vitally important because all of these sites have different requirements for data gathering. True and accurate collection of data of your existing infrastructure is essential in the design on any new communications system.

**TrueSurvey™:**

TRUESURVEY™ is OCG's survey data collection tool, used for the important task of collecting on site face to face interviews from system stakeholders. Online and smartphone app surveys are used to supplement and/or replace face to face interviews when necessary. OCG understands in-person data collecting is an important element used to validate information, create user group consensus and gain buy-in from the stakeholder group. However, TRUESURVEY™ supports remote data collection, when in person data collection is limited.

**TrueProject™:**

TRUEPROJECT™ is OCG's project communication and management collaborative website. The PMBOK is the foundation of every OCG project and TRUEPROJECT™, based on the TeamworkPM platform, is the real time communications, collaboration and document sharing website supporting application of Project Management essential principles for your project.





## Staffing

### About Our People

Our staff has gained the reputation of being a respected leader in all of the markets we serve because of the depth and breadth of our knowledge and experience. Our strategy is to continuously develop and retain the most talented staff in the consulting industry. With a rich variety of experience and qualifications, this talent is carefully matched to projects based on our clients' specific objectives.

We are especially proud of the overall experience of our team. OCG's professional staff has a total combined 120 years of consulting and communications system experience.

**120**

The total combined  
years of consulting  
experience of  
OCG's professional  
staff

### Introduction of Our Project Team

OCG has carefully chosen an expert Project Manager and project team that will allow us to serve the County. Our team has a minimal start-up time based upon prior experience with the County's LDC, thereby saving the County time and money by avoiding the payment of fees for a consultant to mobilize and ramp up their consulting resource knowledge base.

The proposed core project team consists of:

- The Project Manager has more than 26 years of experience in the public safety radio communications industry, is a professional engineer and project management professional.
- Two team members hold engineering degrees from accredited engineering schools, one has a Master's Degree, one is a professional engineer and two are certified project management professionals (PMP).

Our proposed Project Manager, Chris Monzingo, will be the County's primary point of contact and is responsible for the day-to-day management of the project. Mr. Monzingo is based in Tallahassee, Florida and has 26 years of experience in telecommunications systems, engineering and consulting. Mr. Monzingo's contact information is provided below.

Chris Monzingo  
2418 Mill Creek Court, Suite 2  
Tallahassee, FL 32308  
cmonzingo@ocg-usa.com  
(Office) 850-792-4716  
(Cell) 850-212-4475

## Project Team Organization

OCG has significant staff resources specializing in the skill set needed to complete the scope of services described in the County's RFQ. Our staff brings a rich variety of experience and qualifications to the County's Project. We envision addressing the scope of work with a core team who will remain involved for the entire project. The OCG team abbreviated resumes describes the role and qualifications of each member. The team's extended resumes are provided in the back of our proposal. The following project team organizational chart provides the structure of our project team:

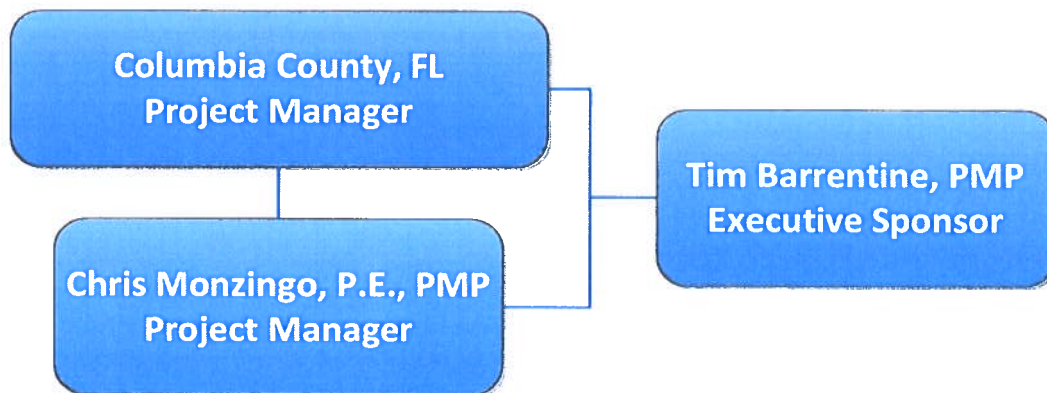


Figure 2 - Project Team Organization Chart

## Project Team Roles and Expertise

### ***TIM BARRENTINE, PMP - Executive Sponsor***

Mr. Barrentine, President of OCG, is the assigned OCG Executive Sponsor. In this role, he will be intimately involved with the project from start to finish and will be readily available to the County. While day-to-day operations will be maintained by the OCG's Project Manager, Mr. Barrentine's role will be to ensure project success by assuring that appropriate resources are available to the project at all times.

Mr. Barrentine has personally been involved in numerous large trunked system, microwave, and P25 projects in his 26-year career. Mr. Barrentine is currently the Project Manager for the Sarasota-Manatee County P25 Project with Airbus, the Polk County, IA P25 Project with RACOM-Harris, and is winding down as the Project Manager for the Prince William County, VA P25 Project with Motorola.

Mr. Barrentine is a certified Project Management Professional by the Project Management Institute, and holds certifications in the Incident Command System (ICS), National Incident Management System (NIMS), and Homeland Security Exercise and Evaluation (HSEEP) Program. Mr. Barrentine's technical expertise include interoperable communications system assessments, design and implementation, exercises and training programs, MPLS IP and TDM microwave systems, IP network design, grounding systems, AC/DC power systems, and communications site development. Mr. Barrentine has Bachelor of Science Degrees in both Electrical Engineering and Geology from Florida State University.

**Education, Licenses, Certifications: BSEE, PMP, NIMS, HSEEP, ICS**

**Total years of experience: 28**

### ***CHRIS MONZINGO, P.E., PMP - Project Manager***

Mr. Monzingo is a Senior Consultant with OCG and is assigned the role of Project Manager for this project. Mr. Monzingo is responsible for assisting OCG clients in the design and implementation of wireless communications systems. While at OCG, Mr. Monzingo has participated in the planning, analysis and design of wireless communications systems, the review of wireless communications facilities, participated as a subject matter expert before multiple building and zoning committees, and has hands-on experience in the engineering design and development for VHF/UHF/700/800 MHz P25, conventional and trunking, simulcast and multi-site land/mobile radio and microwave systems. Examples of Mr. Monzingo's experience directly relevant to the Columbia County scope of work is provided below:

- **Hillsborough County Communication Antenna Tower Site Application Review.** - Responsible for the technical review of vendor submitted package based upon Hillsborough County's land development code to determine if the proposed new communications antenna tower is required.

- **St. Johns County, FL Communication Antenna Tower Site Application Review -** Responsible for the technical review of vendor submitted package based upon Lake County's land development code to determine if the proposed new communications antenna tower is required.
- **Palm Beach County Communication Antenna Tower Site Application Review. -** Responsible for the technical review of vendor submitted package based upon Palm Beach County's land development code to determine if the proposed new communications antenna tower is required.
- **Palm Beach County Communication Antenna Tower Site Application Review. -** Responsible for the technical review of vendor submitted package based upon Palm Beach County's land development code to determine if the proposed new communications antenna tower is required.
- **Martin County Communication Antenna Tower Site Application Review -** Responsible for the technical review of vendor submitted package based upon Martin County's land development code to determine if the proposed new communications antenna tower is required.
- **Henry County, GA Wireless Communications Facility (WCF) Reviews -** Responsible for the technical review of WCF applications by commercial vendors to determine compliance with the County's Unified Development Code. Additionally, Mr. Monzingo appears before the County Zoning Advisory Board to answer questions regarding OCG's analysis of the vendor WCF applications.

Mr. Monzingo is a Professional Engineer in the State of Florida (PE#73902), and in the State of Georgia (PE#037855) and is a Project Management Professional (PMP #1385992). He received his bachelor's degree in electrical engineering and MBA from Florida State University. Mr. Monzingo also holds certifications in NIMS, ICS, exercise design and evaluation.

**Education, Licenses, Certifications: BSEE, MBA, PE, PMP, NIMS, ICS**

**Total years of experience: 26**

## **Resumes of Team Members**

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The following pages contain full resumes of all proposed OCG team members.

## Tim Barrentine, PMP

### President

Mr. Barrentine is responsible for business development and management of engineering personnel at OCG, as well as assisting OCG clients with the project management, design and implementation of wireless communications systems. His areas of expertise include project management, needs assessment, communications system design, staffing analysis, consolidation studies, system procurement specifications, proposal evaluation, implementation assistance, communications site development, and acceptance testing. Mr. Barrentine has over 28 years of experience with 9-1-1 systems, voice logging systems, 800-MHz, UHF, and VHF trunked and conventional digital/analog, voice radio systems, mobile data systems, commercial wireless mobile data systems, automatic vehicle location systems (AVL), digital microwave radio systems, fiber optic systems, fire alerting systems, equipment shelter planning, tower planning and communications site grounding systems. In 1991, Mr. Barrentine began his public safety consulting career at Omnicom Inc. In April of 2000, he joined RCC Consultants as a Senior Consultant, and advanced to Director of the Southeast Region in 2008. In April of 2015, he left RCC and formed Omnicom Consulting Group, Inc. where he is President and Chief Executive Officer.

### Selected Professional Experience

- **Caddo Parish Communications District No. 1, LA** - Project Manager for the needs analysis, procurement support, and implementation of a 7-site simulcast 800 MHz P25 Phase 2 radio system connected to redundant trunking and network cores, associated Ethernet/IP MPLS based microwave system, and primary/backup dispatch locations.
- **Sarasota and Manatee County, FL** - Project Manager for the needs analysis, procurement support, and implementation of two 10-site simulcast 800 MHz P25 Phase 1 radio systems connected by a common redundant network core, associated Ethernet/IP MPLS based microwave system, four primary and two backup PSAPs, and extensive greenfield site development.
- **Volusia County, FL** - Project Manager for the needs analysis, procurement support, and implementation of a 7-site and an 8-site simulcast 800 MHz P25 Phase 2 radio systems connected by a common redundant network core, associated Ethernet/IP MPLS based microwave system, and greenfield site development.
- **Polk County, IA** - Project Manager for the needs analysis, procurement support, and implementation of 5-site simulcast / 3-site 800 MHz P25 Phase 1 radio systems connected by a common redundant network core, and the associated Ethernet/IP based microwave system.

### Technical Expertise

NG911 Systems  
Land Mobile Radio  
Ethernet/IP/MPLS Microwave Design  
System Design and Optimization  
Wireless Voice and Data Networks  
Wide Area System Design Engineering  
Fiber Optic Cable Systems  
Dispatch Center Design  
Fire Alerting Systems

Capture Management  
Program Management  
Process Development  
Procurement Support  
Budget Planning

### Education

BS, Florida State University, Geology  
BSEE, Florida State University

### Awards, Affiliations and Certifications

Project Management Professional (PMP #534431)  
Incident Command / Incident Management (ICS-100, 200, 300, 400, 700, 800)  
Fiber Optic Network Design and Installation  
Harris Network Management System  
Harris Microwave Network Design

## Chris Monzingo, P.E., PMP

### Senior Consultant

Mr. Monzingo is responsible for assisting Omnicom clients in the design and implementation of wireless communications systems. Mr. Monzingo's areas of expertise include project management, needs assessment, microwave system design, RF coverage analysis, proposal/bid evaluation, electrical system design, technical drawing, communication shelter design and the NEC.

Mr. Monzingo has participated in the planning, analysis and design of wireless systems including VHF/UHF/700/800 MHz P25 Phase I and II, conventional and trunking, simulcast and multi-site land/mobile radio systems and 5.8, 11, 18, 23, 24, 28 and 60 GHz microwave systems.

Mr. Monzingo received his bachelor's degree in electrical engineering from Florida State University in 2007 and received his master's degree in business administration from Florida State University in December of 2009. Mr. Monzingo is registered as a Professional Engineer in the State of Georgia (PE037855) and Florida (PE#73902) and as a Project Management Professional (PMP #1385992).

### Selected Professional Experience

- **Athens-Clarke County, GA** - Deputy Project Manager for specification development and procurement for a P25 radio system upgrade and implementation of a 4-site 800 MHz simulcast trunked system and backhaul.
- **St. Johns County, FL** - VHF to 800 MHz upgrade. Project Engineer for the design, site selection, procurement, and implementation of a new 11-site 800 MHz simulcast trunked P25 communications system.
- **Talquin Electric Cooperative** - Project Manager for specification development and procurement for the development of 5 new communication sites including new self-supporting towers and shelters. Procurement and implementation of a 310Mbps loop protected microwave network and 23 unlicensed point-to-multipoint hops for substation connectivity.
- **Talquin Electric Cooperative** - Project Manager for specification development and procurement for a UHF DMR radio system upgrade and implementation of an 5-site UHF multisite trunked system

### Technical Expertise

*VHF, UHF, 700/800 MHz P25 Phase  
I and II, Conventional and  
Trunking Systems  
Microwave System Design  
Training and Exercise Development  
Electrical System Design  
Technical Drawing  
National Electric Code  
RF Coverage Modeling  
Communication Shelter Design  
Project Management  
Site Grounding Systems*

### Education

*MBA, Florida State University  
BSEE, Florida State University*

### Awards, Affiliations and Certifications

*Professional Engineer State of  
Georgia (PE037855)  
Professional Engineer State of  
Florida(PE #73902)  
Model Law Engineer NCEES (52245)  
Project Management Professional  
(PMP #1385992)  
Incident Command / Incident  
Management (ICS-100, 200, 300,  
400, 700, 800)  
Journeyman Electrician*



## REFERENCES

<b>Reference #1</b>	
<b>Hillsborough County, FL Wireless Communications Facility Permit Application Review</b>	
Client Name Address	Stantec Consulting Services, Inc. 2205 N. 20 <sup>th</sup> Street Tampa, FL 33605 Neal Stralow Senior Project Manager (813) 223- 9500 <a href="mailto:Neal.stralow@stantec.com">Neal.stralow@stantec.com</a>
Description of Services	OCG provides as needed services to Hillsborough County Planning and Zoning Department for technical reviews of all applications submitted to Hillsborough County for new and modified wireless communications facilities via a subcontract agreement with Stantec Consulting Services, Inc. OCG makes recommendations to the zoning board as to approve or deny the application based upon the applicant's level of compliance with Hillsborough County's LDC (unified land development code) 6.11.29E
Contract Start Date	April 2015 - Present
Project Manager	Chris Monzingo

<b>Reference #2</b>	
<b>St. Johns County, FL Wireless Communications Facility Permit Application Review</b>	
Client Name Address	St. Johns County, FL 500 San Sebastian View St. Augustine, FL 32084
Clients Contact Information	Beverly Frazier Planning and Zoning Division 4040 Lewis Speedway St. Augustine, FL 32084 (904) 209 - 0589 <a href="mailto:bfrazier@sjcfl.us">bfrazier@sjcfl.us</a>
Description of Services	OCG provides as needed services to St. Johns County Planning and Zoning Department for technical reviews of all applications submitted to St. Johns County for new and modified wireless communications facilities. OCG makes recommendations to the zoning board as to approve or deny the application based upon the applicant's level of compliance with St. Johns County's ULDC (unified land development code)
Contract Start Date	2015 - Present
Project Manager	Chris Monzingo



<b>Reference #3</b> <b>Palm Beach County, FL Wireless Communications Facility Permit Application Review</b>	
Client Name Address	Palm Beach County, FL 2601 Vista Parkway West Palm Beach, FL 33411
Clients Contact Information	Y Minh Ho Communications System Planner 2601 Vista Parkway West Palm Beach, FL 33411 (561) 233 - 0772 <a href="mailto:yho@pbcgov.org">yho@pbcgov.org</a>
Description of Services	OCG provides as needed services to Palm Beach County Planning and Zoning Department for technical reviews of all applications submitted to Palm Beach County for new and modified wireless communications facilities. OCG makes recommendations to the zoning board as to approve or deny the application based upon the applicant's level of compliance with Palm Beach County's ULDC (unified land development code)
Contract Start Date	2008 - Present
Project Manager	Chris Monzingo

## PRICING STRUCTURE

All labor and expenses for the review of each tower application are proposed as firm fixed price based upon the negotiated scope of work. OCG has not proposed any services that specifically require a registered Professional Engineer review, certification and/or seal.

In the table below, OCG identifies typical task that are completed for each tower application review as received.

Task	Description		
1	Data Collection		
2	Completeness Review and Comments		
2	Tower Application Technical Review and Report		
		Total Costs	\$2,500.00
4	Expert Testimony (per hearing)		\$1,500.00

### Hourly Rates for Additional Services

Consulting fees in the table above are proposed as firm fixed price based upon OCG hourly rates. If additional services are required by the County, the following hourly rate shall be utilized:

Title	Rate
Senior Consultant	\$170.00

## REQUIRED FORMS

## **Non-Collusion Affidavit**

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**NON-COLLUSION AFFIDAVIT**

I, Tim Barrentine of the County of Leon  
according to law on my oath, and under penalty of perjury, depose and say that:

1. I am Tim Barrentine, President  
of the firm of Omnicom Consulting Group, Inc.

in response to the Notice for Calling for Proposal for: **Technical Review of Tower Applications**  
and that I executed the said proposal with full authority to do so.

2. This response has been arrived at independently without collusion, consultation, communication or agreement for the purpose of restricting competition, as to any matter relating to qualifications or responses of any other responder or with any competitor; and no attempt has been made or will be made by the responder to induce any other person, partnership or corporation to submit, or not to submit, a response for the purpose of restricting competition;

3. The statements contained in this affidavit are true and correct, and made with full knowledge that Columbia BOCC relies upon the truth of the statements contained in this affidavit in awarding contracts for said project.

Jim Barrentine

(Signature of Responder)

1-9-2020

(Date)

STATE OF: FLORIDA

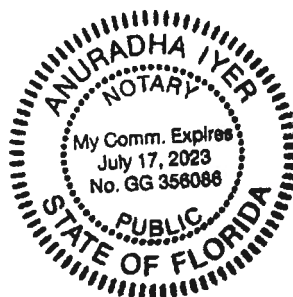
BOCC OF: COLUMBIA COUNTY

PERSONALLY APPEARED BEFORE ME, the undersigned authority, Tim Barrentine  
who, after first being sworn by me, (name of individual signing) affixed his/her signature  
in the space provided above on this 9<sup>th</sup> day of January 2020.

Anuradha Iyer

NOTARY PUBLIC

My Commission Expires: 07/17/23



## **Florida Statutes on Public Entity Crimes**

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## FLORIDA STATUTES ON PUBLIC ENTITY CRIMES

The State of Florida has enacted a law that requires bidders or contractors to submit a sworn document stating whether or not a corporation, its officers, predecessors or successors have been convicted of a public entity crime. Neither the bidder nor contractor nor any officer, director, executive, partner, shareholder, employee, member or agent who is active in the management of the bidder or contractor nor any affiliate of the bidder or contractor shall have been convicted of a public entity crime subsequent to July 1, 1988.

**All vendors must read and complete in its entirety, sign and have notarized the attached "Sworn Statement under Section 287.133 (3) (a), Florida Statutes, on Public Entity Crimes."**

**Failure to do so will result in the bid submitted being considered non-responsive and therefore not considered for award.**

**Bid or Contract No.** RFQ 2019-X Tower Application Review

**SWORN STATEMENT UNDER SECTION 287.133 (3) (A),  
FLORIDA STATUTES, ON PUBLIC ENTITY CRIMES**

STATE OF Florida COUNTY OF Leon

**Before me, the undersigned authority, personally appeared**  
**Tim Barrentine who, being by me first duly sworn, made the following**  
**statement:**

**Omnicom Consulting Group, Inc.**

1. The business address of \_\_\_\_\_ (name of bidder or contractor) is \_\_\_\_\_  
2418 Mill Creek Ct, Suite 2, Tallahassee, FL 32308
2. My relationship to Tim Barrentine (name of bidder or contractor) is  
President (relationship such as sole proprietor,  
partner, president, vice president).
3. I understand that a public entity as defined in Section 287.133 of the Florida Statutes includes a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity in Florida or with an agency or political subdivision of any other state or with the United States, including, but not limited to, any bid or contract for goods or services to be provided to any public entity or such an agency or political subdivision and involving antitrust, fraud, theft, bribery, collusion, racketeering conspiracy, or material misrepresentation.
4. I understand that "convicted" or "conviction" is defined by the statute to mean a finding or a conviction of a public entity crime with or without an adjudication of guilt, in any federal or state trial court of record relating to charges brought by indictment or information after
5. July, 1989, as a result of a jury verdict, non-jury trial, or entry plea of guilty or nolo contendere.

I UNDERSTAND THAT THE SUBMISSION OF THIS FORM TO THE CONTRACTING OFFICER FOR THE PUBLIC ENTITY IDENTIFIED IN PARAGRAPH 1(ONE) ABOVE IS FOR THE PUBLIC ENTITY ONLY AND, THAT THIS FORM IS VALID THROUGH DECEMBER 31 OF THE CALENDAR YEAR WHICH IT IS FILED. I ALSO UNDERSTAND THAT I AM REQUIRED TO INFORM THE PUBLIC ENTITY PRIOR TO ENTERING INTO A CONTRACT IN EXCESS OF THE THRESHOLD AMOUNT PROVIDED IN SECTION 287.017, FLORIDA STATUTES FOR CATEGORY TWO OF ANY CHANGE IN THE INFORMATION CONTAINED IN THIS FORM.

Jim Sworentine

Signature

Sworn to and subscribed before me this 9<sup>th</sup> day of January, 2020

Personally known \_\_\_\_\_

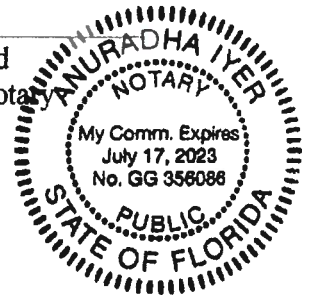
OR Produced identification FL Driver's  
license

Notary Public- State of FL

My commission expires 07/17/23

Amy

[printed, typed or stamped  
commissioned name of notary  
public]





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## **Drug Free Workplace Certification**

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## DRUG FREE WORKPLACE CERTIFICATION

In the event of a tie, preference shall be given to businesses with drug-free workplace programs. Whenever two or more responses which are equal with respect to price, quality, and service are received by the State or by any political subdivision for the procurement of commodities or contractual services, a response received from a business that certifies that it has implemented a drug-free workplace program shall be given preference in the award process. Established procedures for processing tie responses will be followed if none of the tied vendors have a drug-free workplace program. In order to have a drug-free workplace program, a business shall:

- 1) Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
- 2) Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees from drug abuse violations.
- 3) Give each employee engaged in providing the commodities or contractual services that are under this solicitation a copy of the statement specified in subsection (1) above.
- 4) In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under this solicitation, the employee will abide by the terms of the statement and will notify the employee of any conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the work place no later than five (5) days after such conviction.
- 5) Impose a sanction on, or require the satisfactory participation in, a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
- 6) Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign the statement, I certify that this firm complies fully with the above requirements.

VENDOR Omnicom Consulting Group, Inc. TITLE President

AUTHORIZED SIGNATURE Jim Sarrentine DATE 1-6-2020

## **Conflict of Interest Disclosure Statement**

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## CONFLICT OF INTEREST DISCLOSURE STATEMENT

The award hereunder is subject to the provisions of Chapter 112, Florida Statutes. Respondents must disclose with their bids whether any officer, director, employee or agent is also an officer or an employee of the Board of County Commissioners. All firms must disclose the name of any state officer or employee who owns, directly or indirectly, an interest of five percent (5%) or more in the Respondent's firm or any of its branches or affiliates. All Respondents must also disclose the name of any employee, agent, lobbyist, previous employee of the Board, or other person, who has received or will receive compensation of any kind, or who has registered or is required to register under section 112.3215, Florida Statutes, in seeking to influence the actions of the Board in Connection with this procurement.

Names of Officer, Director, Employee or Agent that is also an Employee of the Board:

\_\_\_\_\_  
\_\_\_\_\_

Name of a County Employee that owns 5% or more in Respondent's firm:

\_\_\_\_\_  
\_\_\_\_\_

Not applicable: N/A

Tim Sarrentine, Jim Sarrentine  
Name

Omnicom Consulting Group, Inc.

Company

1-6-2020

Date

## EXHIBIT B

### FEE SCHEDULE

Task	Description		
1	Data Collection		
2	Completeness Review and Comments		
2	Tower Application Technical Review and Report		
		Total Costs	\$2,500.00
4	Expert On-Site Testimony (per hearing)		\$1,500.00