



## COLUMBIA COUNTY BOARD OF COUNTY COMMISSIONERS AGENDA ITEM REQUEST FORM

The Board of County Commissioners meets the 1st and 3rd Thursday of each month in the Columbia County School Board Administrative Complex Auditorium, 372 West Duval Street, Lake City, Florida 32055. The first meeting of every month is at 9:30AM while the second meeting of every month takes place at 5:30PM. All agenda items are due in the Board's office one week prior to the meeting date.

Today's Date: 10/27/2025 Meeting Date: 11/6/2025

Department: Information Technology

### 1. Nature and purpose of agenda item:

The existing contract with AT&T for county internet services is set to expire in November. Per IT the County needs to renew our agreement and this contract will double the County's internet speeds/bandwidth and reduce the overall cost of service from \$35,329.08 annually to \$29,689.20. Requesting approval for new contract for internet services.

### 2. Recommended Motion/Action:

Approve AT&T Managed Internet Renewal

### 3. Fiscal impact on current budget.

This item is currently budgeted. The account number to be charged is 001-1820-519.30-41



Sales Contact Information  
Makilan; Marnelli  
856-223-7463  
mmakilan@bcdrsolutions.com

## eSign Fax Cover Sheet

**To:** AT&T Automated Fax Handling Service

**From:**

**Fax:** 877-374-4632 or 877-eSignFax

**Total Pages:** 1  
(Excluding Fax Cover Sheet)

Or with Copiers / Scanners w/ email, Send To: [esign@att.com](mailto:esign@att.com)

To sign via fax:

1. Sign Only the Signature Page with Signature, Title and Date.
2. Fax Only two(2) Pages:
  - a. eSign Fax Cover Page – This Page first, then,
  - b. Signature Page with Contract Id: 5306001  
(see Picture below)



Request Id: 3438339  
Contract Id: 5306001

**Customer Signature Page**

<b>Customer</b>		<b>AT&amp;T</b>	
Columbia County Board of Directors Street Address: 135 NE Hernando Ave City: Lake City State/Province: FL Zip Code: 32055 Country: US		AT&T Enterprises, LLC or the AT&T Affiliate(s) (AT&T) identified on Customer's applicable Pricing Schedule(s)	
<b>Customer Contact (for notices)</b>		<b>AT&amp;T Contact (for notices)</b>	
Name: Todd Manning Title: Director of Information Technology Street Address: 135 NE Hernando Ave City: Lake City State/Province: FL Zip Code: 32055 Country: US Telephone: 3867197442 Fax: Email: tmanning@columbiacountyfla.com Customer Account Number or Master Account:		Street Address: 151 1st Ave Suite 238 City: New York State/Province: NY Zip Code: 10003 Country: US  With a copy to: AT&T Enterprises, LLC 208 S.Akard Street Dallas, TX 75202 ATTN: Master Agreement Support Team Email: <a href="mailto:mast@att.com">mast@att.com</a>	
<b>AT&amp;T Solution Provider or Representative Information (if applicable)</b>			
Name:	Company Name:	State:	Zip Code:
Agent Street Address:	City:	Email:	Agent Code:
Telephone:	Fax:		Country:

Customer signature serves as a signature of each document listed below. Edits to appended documents, as originally presented by AT&T, are rejected. Listed documents become effective upon execution of all documents identified by Contract ID below.

<b>Documents Appended:</b>	<b>Contract IDs:</b>
MASTER_AGREEMENT click <a href="#">here</a> for details or <a href="http://serviceguide.att.com/masteragreement/">http://serviceguide.att.com/masteragreement/</a>	
AT&T_MANAGED_INTERNET_SERVICE_PRICING_SCHEDULE_CONTRACT_ID_5306000.pdf	5306000

If Customer is purchasing Voice Over IP services, the following additional language applies:

The undersigned, on behalf of Customer, acknowledges that Customer has received and understands the advisories concerning the circumstances under which E911 service may not be available, as stated in the AT&T Business Voice over IP Services Service Guide found at [http://serviceguidenew.att.com/sg\\_flashPlayerPage/BVOIP](http://serviceguidenew.att.com/sg_flashPlayerPage/BVOIP). Such circumstances include, but are not limited to, relocation of the end user's CPE, use of a non-native or virtual telephone number, failure in the broadband connection, loss of electrical power, and delays that may occur in updating the Customer's location in the automatic location information database.

<b>Customer</b> (by its authorized representative)
By:
Name:
Title:
Date:



**AT&T DEDICATED INTERNET  
 PRICING SCHEDULE**

<b>Customer</b>	<b>AT&amp;T</b>
Columbia County Board of Directors  Street Address: 135 NE Hernando Ave City: Lake City State/Province: FL Zip Code: 32055 Country: United States	AT&T Enterprises, LLC
<b>Customer Contact (for Notices)</b>	<b>AT&amp;T Contact (for Notices)</b>
Name: Todd Manning Title: Director of Information Technology Street Address: 135 NE Hernando Ave City: Lake City State/Province: FL Zip Code: 32055 Country: United States Telephone: 3867197442 Email: tmanning@columbiacountyfla.com	Name: Street Address: City: State/Province: Zip Code: Country: Telephone: Email: Sales/Branch Manager: SCVP Name: Sales Strata: Sales Region: <b>With a copy (for Notices) to:</b> AT&T 208 S. Akard Street Dallas, TX 75202 ATTN: Master Agreement Support Team Email: <a href="mailto:mast@att.com">mast@att.com</a>
<b>AT&amp;T Solution Provider or Representative Information (if applicable) <input checked="" type="checkbox"/></b>	
Name: BRIAN DONOVAN MM Company Name: BCDR Solutions LLC (RP) Agent Street Address: 151 1st Ave Suite 238 City: New York State: NY Zip Code: 10003 Country: United States Telephone: 6176108302 Fax: Email: bdonovan@bcdrsolutions.com Agent Code: 50264	

This Pricing Schedule is part of the Agreement between AT&T and Customer referenced above.

<b>Customer</b> (by its authorized representative)	<b>AT&amp;T</b> (by its authorized representative)
By:	By:
Name:	Name:
Title:	Title:
Date:	Date:

*Signature Not Required on this Page - Refer to Customer Signature Page Contract ID 5306001*

**AT&T and Customer Confidential Information**

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**AT&T DEDICATED INTERNET  
PRICING SCHEDULE****1. SERVICES**

Service	Service Publication Location
AT&T Dedicated Internet (ADI)	<a href="http://serviceguidenew.att.com/sg_flashPlayerPage/MIS">http://serviceguidenew.att.com/sg_flashPlayerPage/MIS</a>
AT&T Bandwidth Services	<a href="http://serviceguidenew.att.com/sg_flashPlayerPage/BWS">http://serviceguidenew.att.com/sg_flashPlayerPage/BWS</a>

**2. PRICING SCHEDULE TERM AND EFFECTIVE DATES**

<b>Pricing Schedule Term*</b>	<b>24 months</b>
<b>Pricing Schedule Term Start Date</b>	Effective Date of this Pricing Schedule
<b>Effective Date of Rates and Discounts</b>	Effective Date of this Pricing Schedule

\*Price Stabilization does not apply to Services or Service Components that have been designated as grandfathered in the applicable Service Publication as of the Pricing Schedule Effective Date (Previously Grandfathered Service/Service Components). AT&T may change prices, discounts, terms or conditions for Previously Grandfathered Service/Service Components on 30 days' prior notice to Customer.

**3. MINIMUM PAYMENT PERIOD**

Service Components	Percent of Monthly Charges Due Upon Termination Prior to Completion of Minimum Payment Period	Minimum Payment Period per Service Component*
All Service Components	50%	Longer of 12 months or until the end of the Pricing Schedule Term

\*The Minimum Payment Period does not apply to Previously Grandfathered Service/Service Components.

**4. RATES (US Mainland, and HI only)****Section I: AT&T Dedicated Internet  
Access Bandwidth -****Table 1: DNS Services**

Option	Undiscounted MRC
Additional Primary DNS (available in increments of up to 15 zones with a maximum of 150 Kilobytes of zone file data)	\$100 per DNS increment
Additional Secondary DNS (available in increments of up to 15 zones with a maximum of 150 Kilobytes of zone file data)	\$100 per DNS increment

**Table 2: ADI Tele – Installation****Discount: 86.67%**

ADI Speed	Undiscounted ADI Installation Fee	Undiscounted ADI w/ Managed Router Installation Fee
56 Kbps	\$1,000	\$1,000
128 Kbps - 1.5 Mbps	\$1,000	\$1,000
NxT-1	\$2,500	\$2,500
Tiered/Full T-3	\$5,000	N/A
Tiered OC-3, OC-12, OC-48	\$10,000	N/A
Ethernet	\$1,500 <sup>#</sup>	\$1,500 <sup>**#</sup>
10 Gig Ethernet* and up	\$1,500 <sup>#</sup>	\$1,500

\* Service not available with MPLS PNT

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**AT&T DEDICATED INTERNET  
 PRICING SCHEDULE**

\*\*Pricing available for ADI speeds of 100 Mbps and below and with electrical interfaces only.

# Pricing also applies to Service locations in Alaska

**Table 3: On-Site Installation**

Discount: 86.67%

ADI Speed	Undiscounted ADI w/ Managed Router Only Installation Fee
56 Kbps	\$999
128 Kbps - 1.5 Mbps	\$999
NxT-1	\$999
Tiered/Full T-3	\$1,000
Tiered OC-3, OC-12, OC-48	\$10,000
Ethernet	\$1,500*
10 Gig Ethernet and up	\$1,500
Nx10Gig Ethernet	\$3,500

\* Pricing also applies to Service locations in Alaska.

**Table 4: LAN IP Block Size**

IPv4 LAN IP Block Size	Undiscounted MRC	Discount
/28	\$112	64.00%
/27	\$224	79.50%
/26	\$448	88.50%
/25	\$896	89.50%
/24	\$1,792	0.00%
/23	\$3,584	0.00%
/22	\$7,168	0.00%
/21	\$14,336	0.00%
/20	\$28,672	0.00%
/19	\$57,344	0.00%

**Table 5: Flexible Bandwidth Billing Option – ADI 10 Gig Ethernet\*\***

ADI & ADI w/Managed Router Discount:5.00% Applies to all Tiered Bandwidth Minimum Commitments in this table unless an override discount is indicated.			Incremental Usage Fee Discount: 5.00% Applies to all Tiered Bandwidth Minimum Commitments in this table unless an override discount is indicated.
Tiered Bandwidth Minimum Commitment	Undiscounted ADI MRC	Undiscounted ADI w/ Managed Router MRC	Undiscounted Incremental Usage Fee
<b>ADI Discount for the following:</b>			<b>Incremental Usage Fee Discount for the following:</b>
.5 Gbps	\$5,658	\$7,000	\$70.00
1.0 Gbps	\$6,400	\$9,950	\$49.75
<b>ADI Discount for the following: 93.50%</b>			<b>Incremental Usage Fee Discount for the following: 93.50%</b>
1.5 Gbps	\$8,727	\$10,909	\$36.36

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2.0 Gbps	\$9,091	\$12,276	\$30.69
2.5 Gbps	\$11,244	\$15,215	\$30.43
<b>ADI Discount for the following:</b>			<b>Incremental Usage Fee Discount for the following:</b>
3.0 Gbps	\$13,309	\$17,981	\$29.97
3.5 Gbps	\$14,400	\$19,462	\$27.80
4.0 Gbps	\$16,015	\$21,591	\$26.99
<b>ADI Discount for the following:</b>			<b>Incremental Usage Fee Discount for the following:</b>
4.5 Gbps	\$16,771	\$22,720	\$25.24
5.0 Gbps	\$18,196	\$24,553	\$24.55
5.5 Gbps	\$19,636	\$26,502	\$24.09
6.0 Gbps	\$21,309	\$28,768	\$23.97
<b>ADI Discount for the following:</b>			<b>Incremental Usage Fee Discount for the following:</b>
6.5 Gbps	\$22,589	\$30,499	\$23.46
7.0 Gbps	\$24,218	\$32,727	\$23.38
7.5 Gbps	\$25,760	\$34,793	\$23.20
8.0 Gbps	\$26,953	\$36,387	\$22.74
<b>ADI Discount for the following:</b>			<b>Incremental Usage Fee Discount for the following:</b>
8.5 Gbps	\$28,233	\$38,115	\$22.42
9.0 Gbps	\$28,931	\$39,069	\$21.71
9.5 Gbps	\$29,527	\$39,855	\$20.98
10.0 Gbps	\$30,909	\$41,716	\$20.86

\* Service not available with MPLS PNT.

# Pricing also applies to Service locations in Alaska (Override discounts are not applicable to Service locations in Alaska).

**Table 6: Class of Service Option - Tiered T-1, T-3 and Burstable Service - Monthly Charges**

**Discount: 94.00%**

<b>Speed</b>	<b>Class of Service ADI &amp; ADI w/ Managed Router MRC#</b>
56 Kbps**	\$225
128 Kbps**	\$225
256 Kbps**	\$225
384 Kbps**	\$225
512 Kbps**	\$225
768 Kbps	\$225
1024 Kbps**†	\$225
1.5 Mbps	\$225
2xT-1 (3 Mbps)	\$225
3xT-1 (4.5 Mbps)	\$225
4xT-1 (6 Mbps)	\$225
5xT-1 (7.5 Mbps)	\$225
6xT-1 (9 Mbps)	\$225
7xT-1 (10.5 Mbps)	\$225
8xT-1 (12 Mbps)	\$225

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10 Mbps	\$825
15 Mbps	\$1,075
20 Mbps	\$1,325
25 Mbps	\$1,575
30 Mbps	\$1,825
35 Mbps	\$2,100
40 Mbps	\$2,350
45 Mbps	\$2,750
155 Mbps	\$2,750

\* Charges waived for Sites with AT&T BVoIP Service.

\*\*no real-time class available.

(†) Speed not available with MPLS PNT.

# Pricing also applies to Service locations in Alaska.

**Table 7: Class Of Service Option - Flexible Bandwidth Billing Option - Monthly Charges**

Discount: 94.00%

Speed	Undiscounted ADI & ADI w Managed Router MRC <sup>#</sup>
Up to 1.5 Mbps	\$225
2.0 Mbps	\$285
2.01 - 3.0 Mbps	\$360
3.01 - 4.0 Mbps	\$435
4.01 - 5.0 Mbps	\$510
5.01 - 6.0 Mbps	\$575
6.01 - 7.0 Mbps	\$640
7.01 - 8.0 Mbps	\$705
8.01 - 9.0 Mbps	\$765
9.01 to 10.0 Mbps	\$825
10.01 to 15.0 Mbps	\$1,075
15.01 - 20.0 Mbps	\$1,325
20.01 - 25.0 Mbps	\$1,575
25.01 - 30.0 Mbps	\$1,825
30.01 - 35.0 Mbps	\$2,100
35.01 - 40.0 Mbps	\$2,350
40.01 - 45 Mbps	\$2,750
45.01 - 155 Mbps	\$5,000
200 - 250 Mbps	\$5,400
300 - 350 Mbps	\$5,800
400 - 600 Mbps	\$6,200
622 Mbps	\$7,000
700 - 1000 Mbps	\$7,800
1.5 Gbps**	\$7,900
2.0 Gbps**	\$8,000
2.5 Gbps**	\$8,100
3.0 Gbps**	\$8,200
3.5 Gbps**	\$8,300
4.0 Gbps**	\$8,400

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4.5 Gbps**	\$8,500
5.0 Gbps**	\$8,600
5.5 Gbps**	\$8,700
6.0 Gbps**	\$8,800
6.5 Gbps**	\$8,900
7.0 Gbps**	\$9,000
7.5 Gbps**	\$9,100
8.0 Gbps**	\$9,200
8.5 Gbps**	\$9,300
9.0 Gbps**	\$9,400
9.5 Gbps**	\$9,500
10.0 Gbps and up**	\$9,600

\*Charges waived for Sites with AT&T BVoIP Service.

\*\* Speed not available with MPLS PNT.

# Pricing also applies to Service locations in Alaska.

**Table 8: Class Of Service Option – Aggregate Billing Option\*\* - Monthly Charges**

**Discount: 94.00%**

Speed	Undiscounted ADI & ADI w Managed Router MRC **
T3 (up to 45 Mbps)	\$2,750
OC3 (up to 155 Mbps)	\$5,000
OC12 (up to 622 Mbps)	\$7,000
Ethernet (up to 1000 Mbps)	\$7,800
OC48 (up to 2500 Mbps)	\$8,100
10 Gigabit Ethernet (up to 10000 Mbps) and up	\$9,600

\*Charges waived for Sites with AT&T BVoIP Service.

\*\*Not available with MPLS PNT.

**Table 9: Class Of Service Option - Installation Fees**

**Discount: 100.00%**

Class of Service Undiscounted Installation Fee**	\$1,000
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\*Charges waived for Sites with AT&T BVoIP Service.

# Pricing also applies to Service locations in Alaska.

**Table 10: Local Access without Diversity**

Location Street, City, State, Zip	Access Bandwidth	Local Access Non- Recurring Charge	Local Access Net Monthly Recurring Charge
135 NE HERNANDO AVE, LAKE CITY, FL, US, 320554003	MIS Ethernet Access 10.0 Gbps	\$0.00	\$1582.08

**Section II: AT&T Business in a Box<sup>SM</sup>**

**Table 1: Service Component Replacement – Next Business Day Shipped (5x8) Monthly Charges**

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**AT&T DEDICATED INTERNET  
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**Discount: 100.00%**

Service Component/Device	Undiscounted MRC*
Base Unit NextGen	\$50
Base Unit 12 Port	\$50
Base Unit 24 Port	\$70
Base Unit High Bandwidth	\$70
8 Port Analog Module Add-On	\$35
24 Port Analog Module Add-On	\$70

\* Pricing also applies to Service locations in Alaska.

**Table 2: On-Site Maintenance (24X7X4) Monthly Charges**

**Discount: 100.00%**

Option	Undiscounted MRC*
Base Unit NextGen	\$75
Base Unit 12 Port	\$75
Base Unit 24 Port	\$95
Base Unit High Bandwidth	\$95
8 Port Analog Module Add-On	\$40
24 Port Analog Module Add-On	\$80

\* Pricing also applies to Service locations in Alaska.

**Table 3: Life-Cycle Management Charges - Service Charges**

**Discount: 100.00%**

Per Site / Per Occurrence during Standard Business Hours (Monday-Friday, 8:00 am- 5:00 pm, local time)	Undiscounted Charge *
Move, Addition, Change to Service	\$260
Delete Service	\$500

\* Pricing also applies to Service locations in Alaska.

**Table 4: Class of Service Option - when ordered with AT&T BVoIP Services only**

**Discount: 100.00%**

Class of Service Monthly Charges	\$225*
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\* Pricing also applies to Service locations in Alaska.

**Table 5: IP Version Change**

**Discount: 100.00%**

IP Version Change – Per Site, Per Occurrence	\$500*
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\* Pricing also applies to Service locations in Alaska.

**Section III: Additional Service Fees**

Moving Fee (during hours)	\$1,000 per location*
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Additional Moving Fee (outside standard operating hours – 8:00 a.m. to 5:00 p.m. Monday through Friday)	Additional \$500 per location*
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\*Subject to availability, pricing also applies to Service locations in Alaska.

This is the last page of the Pricing Document.

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