

HCA Healthcare Capital Deployment Preferred Vendors		Last Update: Sept. 2021
Designation	Description	
Sole Source (no substitutions)	This is the only product / manufacturer that can be used. This precludes involvement by other companies to bid and receive awards.	
Multi Source (no substitutions)	There are multiple products / manufacturers that can be used, which are all identified on the list. This precludes involvement by other companies to bid and receive awards.	
Preferred vendor	While not a negotiated contract, the manufacturer has preferred status and shall be allowed to provide a bid price for the job. This does not preclude involvement by other companies to bid and receive awards.	
NA	Not applicable to work / scope preformed internally	

Contract Category	Supplier	HPG Contract Nu	Contact Information	HCA Designation
Division 03 - Concrete				
Gypsum Concrete Underlayment	Ardex			Multi source
	Mapei			Multi source
Division 06 - Wood, Plastics and Composites				
Sheathing	USG			Preferred
	Georgia Pacific			Preferred
Division 07 - Thermal and Moisture Protection				
Exterior Insulation and Finish System (EIFS)	Dryvit			Multi source
	Sto		Mike Gracey (Primary) mgracey@stocorp.com Phone: 404-973-9249 Tim Salerno (StoPanel Division) tsalerno@stocorp.com Phone: 407-466-5371	Multi source
Slab-On-Grade Vapor Retarder	Ardex			Multi source
	Concure			Multi source
	Koester			Multi source
	Stauf			Multi source
	WR Grace			Multi source
	Tremco	5768	Casey Chandler cchandler@tremcoinc.com Phone 704-575-7613	Multi source
EPDM	Carlisle - Syntec			Multi source
	Centimark	5781	Wayne Barr wayne.barr@centimark.com Phone: 615-991-9223	Multi source
	Firestone	55355	Matt Traverse traversematt@bfusa.com (615) 937-5152	Multi source
	Genflex			Multi source
	J. Reynolds & Company	5641	Matt Skipper mskipper@jreynolds.com Phone 817-306-9596	Multi source
	Tremco	5768	Casey Chandler cchandler@tremcoinc.com Phone 704-575-7613	Multi source
Thermoplastic Polyolefin (TPO) Roofing	Carlisle - Syntec			Multi source
	Centimark	5781	Wayne Barr wayne.barr@centimark.com Phone: 615-991-9223	Multi source
	FiberTite			Multi source
	Firestone	55355	Matt Traverse traversematt@bfusa.com (615) 937-5152	Multi source
	Genflex			Multi source
	J. Reynolds & Company	5641	Matt Skipper mskipper@jreynolds.com Phone 817-306-9596	Multi source
	Sarnafil	18262	Bill Love love.bill@us.sika.com Phone: 586-201-0431	Multi source
	Tremco	5768	Casey Chandler cchandler@tremcoinc.com Phone 704-575-7613	Multi source
Modified Bitumen	Centimark	5781	Wayne Barr wayne.barr@centimark.com Phone: 615-991-9223	Multi source
	Firestone	55355	Matt Traverse traversematt@bfusa.com (615) 937-5152	Multi source
	J. Reynolds & Company	5641	Matt Skipper mskipper@jreynolds.com Phone 817-306-9596	Multi source
	Johns Manville	15419	Eric Smith eric.smith@jm.com 916-230-1536	Multi source
	Siplast			Multi source
	Soprema	12456	Eric Younkin eyounkin@soprema.us 330-334-0066 ext. 2228	Multi source
	Tremco	5768	Casey Chandler cchandler@tremcoinc.com Phone 704-575-7613	Multi source
	WP Hickman			Multi source

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Sheet Metal Roofing	Centimark	5781	Wayne Barr wayne.barr@centimark.com Phone: 615-991-9223	Multi source
	J. Reynolds & Company	5641	Matt Skipper mskipper@jreynolds.com Phone 817-306-9596	Multi source
	Tremco	5768	Casey Chandler cchandler@tremcoinc.com Phone 704-575-7613	Multi source
Thermal Insulation	Owens Corning			Preferred
Applied Fireproofing	WR Grace			Multi source
	CAFO			Multi source
	Isolatek			Multi source
Penetrating Firestopping	WR Grace			Multi source
	3M			Multi source
	STI			Multi source
	Hilti			Multi source
	Multiple Manufacturers	148	Mike Harrod WW Grainger, Inc. mike.harrod@grainger.com phone: 502-655-0258	Multi source
Joint Sealants	Sherwin Williams	5893	Patrick Noble patrick.t.noble@sherwin.com Phone 216-515-7925	Multi source
	Koroseal			Multi source
	Tremco	5768	Casey Chandler cchandler@tremcoinc.com Phone 704-575-7613	Multi source
Division 08 - Doors and Windows				
Wood Doors	VT		Buzz Jacoway VT Doors bjacoway@netzero.net 615-400-0236	Preferred
Metal Doors and frames	Steelcraft	7702	Gene Jones SSC South / Allegion gene.jones@allegion.com phone: 615-631-8650	Sole Source
	Republic			
Mechanical lock	Schlage	7702	Gene Jones SSC South / Allegion gene.jones@allegion.com phone: 615-631-8650	Sole Source
	Falcon			
Door closers	LCN	7702	Gene Jones SSC South / Allegion gene.jones@allegion.com phone: 615-631-8650	Sole Source
	Falcon			
Exit Devices	Von Duprin	7702	Gene Jones SSC South / Allegion gene.jones@allegion.com phone: 615-631-8650	Sole Source
	Falcon			
Accessories	IVES	7702	Gene Jones SSC South / Allegion gene.jones@allegion.com phone: 615-631-8650	Sole Source
	Glenn-Johnson			
	Falcon			
Sliding Glass ICU/CCU Doors	Besam			Multi source
Automatic Door Operators	Stanley			Multi source
Division 09 - Finishes				
Gypsum Board Assemblies	USG			Preferred
	Georgia Pacific			Preferred
Resilient Flooring	Mannington	5468	Terri Bailey HCA@mannington.com Phone: 615-427-8980	Sole Source
Resinous Flooring				
Carpeting	Shaw	500169	Deborah Smith deborah.smith@shawinc.com 704-249-6758	Multi source
	Tandus	500148	James Bourgeois james.bourgeois@tarkett.com 225-205-4519	Multi source
	Masland	6573	Jeff Taylor jeff.taylor@maslandcontract.com Phone: 404-543-7167	Multi source
	Mannington	5468	Terri Bailey HCA@mannington.com Phone: 615-427-8980	Multi source
Tile	Crossville Ceramics			Multi source
	Daltile Corporation			Multi source
	Louisville Tile (Crossville Ceramics)			Multi source
	Royal Mosa			Multi source
	Stonepeak Ceramics, Inc.			Multi source

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Base	Mannington	5468	Terri Bailey HCA@mannington.com Phone: 615-427-8980	Sole Source
Paint and coatings	Sherwin Williams	5893	Patrick Noble patrick.t.noble@sherwin.com Phone 216-515-7925	Multi source
Wallcovering	Eykon			Multi source
	DesignTex Inc. (includes J.M. Lynne and Essex)		Available through contract furniture dealers	Multi source
	Koroseal Interior Products			Multi source
	MDC Wallcoverings		Available through contract furniture dealers	Multi source
	National Wallcovering		Available through contract furniture dealers	Multi source
	Maharam		Available through contract furniture dealers	Multi source
	Sherwin Williams	5893	Patrick Noble patrick.t.noble@sherwin.com Phone 216-515-7925	Multi source
Wall Protection	InPro Corporation	44661	Julie Mooney 679-9010 ext. 5254 jmooney@inpro.com	262- Sole Source
Solid Surface	Avonite			Multi source
	Corian			Multi source
	Formica			Multi source
	Wilsonart International, Inc.			Multi source
Acoustic Ceilings	Armstrong World Industries	6924	Anna Justice HCA@armstrong.com Phone: 717-396-4325	Sole source
Plastic Laminate	Formica			Multi source
	Panola Industries - Nevamar			Multi source
	Panola Industries – Pionite			Multi source
	Wilsonart International, Inc.			Multi source
Division 10 - Specialties				
Marker Boards	Claridge		Matt Green Matt@chameleonwhiteboard.com	Multi source
			615.656.3280 ext 1	
	Eagan Visual		Available through contract furniture dealers	Multi source
	G&T Industries			Multi source
	Staples Advantage	2532	Deb Mailmstrom deb.malmstrom@staples.com Phone: 770-532-8033	Multi source
	Peter Pepper		Available through contract furniture dealers	Multi source
Solid Surface Shower System	InPro Corporation	44661	Mike O'Connell Inpro Corporation moconnell@inprocorp.com Phone: 608-640-8196	Sole Source
Lockers	Quantum Medical	5522	Elizabeth Faller elizabethf@quantumstorage.com 15800 NW 15th Ave Miami, FL 33169	Multi source
	Storage Systems	500166	Bill Kreager bkreager@storagesystems.com Phone: 888-614-0004	Multi source
Division 11 - Equipment				
Food Service Equipment	Inman Foodservices Group	7227	Billy Inman billy.inman@inman-inc.com 3807 Charlotte Ave, Nashville TN 37209 Phone: 615-812-6500	Multi source
Division 12 - Furnishings				
Ice Machines	Follett Corporation	5000041	Gary Gutman ggutman@follettice.com 800-523-9361	Multi source
Audio-Visual Equipment (TVs, Accessories)	Grainger	4077	Todd Dietrich todd.dierich@grainger.com 314-368-8659	Multi source
	Remar	3248	Kevin Kolff kkolff@remarinc.com 615-449-0231	Multi source
	Telehealth	500045	Darrell Leftwich darrell.leftwich@telehealth.com 615-383-7836	Multi source
Division 13 - Special Construction				
Division 14 - Conveying Systems				
Elevators	Schindler	7257	Daniel Winder daniel.winder@schindler.com 972-358-5063	Multi source
	Otis	4229	Ernie Dominguez Ernie.Dominguez@otis.com 567-7840	512- Multi source

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	Kone	6008	Dean Enrico dean.enrico@kone.com 770-527-1163	Multi source
Pneumatic Tube System	Pevco	31267	James Valerino 961-3050 jvalerino@pevco.com	410-Preferred
	Swisslog			Preferred
Division 21 - Fire Suppression & Detection				
Division 22 - Plumbing				
Domestic Water Piping and Valves	Mueller	5999	Bettina Dawson Ferguson Enterprises bettina.dawson@ferguson.com Phone: 615-316-1920	Sole Source
	Borzan			
	Dura-Line			
	Uponor			
	Nibco			
	Milwaukee			
	B-Line			
	FNW			
	Conbraco			
	Anvil			
	Ipsco			
	Victaulic			
Domestic Water Backflow Preventers, Trap Primers, and Shock Absorbers	Zurn/Wilkins	5999	Bettina Dawson Ferguson Enterprises bettina.dawson@ferguson.com Phone: 615-316-1920	Sole Source
	Proflo			
	PPP			
	Sioux Chief			
	Watts			
Domestic Water Pumps	Taco			Multi source
	Systecon			Multi source
	Bell & Gossett			Multi source
	SyncroFlo			Multi source
	Canariis			Multi source
	Grundfos			Multi source
Domestic Waste Piping and Drains	Charlotte	5999	Bettina Dawson Ferguson Enterprises bettina.dawson@ferguson.com Phone: 615-316-1920	Sole Source
	Tyler Pipe			
	ABI			
	Ideal			
	Proflo			
	Zurn			
Mechanical Piping	Ipsco	5999	Bettina Dawson Ferguson Enterprises bettina.dawson@ferguson.com Phone: 615-316-1920	Sole Source
	Borzan			
	Aquatherm			
	Weldbend			
	Milwaukee			
	Nordstrom			
	B-Line			
	FNW			
	Nibco			
	Anvil			
General Service Compressed Air Piping and Valves	Beacon Medeas			Multi source
	Allied Health Products			Multi source
	Amico			Multi source
	Powrex			Multi source
Commercial Domestic Water Softeners	Culligan			Multi source
	Anderson Chemical			Multi source
	Bruner			Multi source
	Hydromax			Multi source
	Stay-rite			Multi source
	Marlo			Multi source
	Garratt-Callahan Company	3968	John Reseland ireseland@g-c.com 412-721-5292	Multi source
	Wigan			Multi source
	Nalco	3923	Lawrence Gess lgess@nalco.com 630-305-1658	Multi source
Commercial Storage Electric Domestic Water Heaters	Hesco			Multi source
	Ruud			Multi source
	State			Multi source
	Bradford White			Multi source
	AO Smith			Multi source
	PVI			Multi source
Commercial, Atmospheric, Gas Domestic Water Heaters	Lochinvar			Multi source
	Aerco			Multi source
	Hesco			Multi source
	Bradford White			Multi source
	Patterson Kelly			Multi source
	Teledyne Laars			Multi source
	PVI			Multi source
	AO Smith			Multi source

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Commercial, Power-Vent, Gas Domestic Water Heaters	Aerco			Multi source
	Hesco			Multi source
	Patterson Kelly			Multi source
	Armstrong			Multi source
Plumbing Fixtures and Drinking Fountains	Symmons	5999	Bettina Dawson Ferguson Enterprises bettina.dawson@ferguson.com Phone: 615-316-1920	Sole Source
	Zurn			
	Elkay			
Medical Gas Piping System	Elkhart	5999	Bettina Dawson Ferguson Enterprises bettina.dawson@ferguson.com Phone: 615-316-1920	Sole Source
	Mueller			
	Nibco			
Deionized Water Piping		5999	Bettina Dawson Ferguson Enterprises bettina.dawson@ferguson.com Phone: 615-316-1920	Sole Source
	Enfield			
	Orion			
Division 23 - Heating, Ventilation and Air Conditioning (HVAC)				
Electric Motors	MagneTek			Multi source
	Lincoln			Multi source
	Marathon			Multi source
	Gould			Multi source
	Toshiba			Multi source
	Baldor			Multi source
	Reliance			Multi source
	US Motors			Multi source
	General Electric			Multi source
Vibration Isolation	Mason Industries			Multi source
	kinetics Noise Control			Multi source
	Vibration Eliminator			Multi source
	Korfund			Multi source
	Amber Booth			Multi source
Building Automation System	Johnson Controls	3273	Kevin Tolbert BE-HCA@jci.com 478-952-8740	Multi source
	Siemens	3574	Ed Tambornino ed.tambornino@siemens.com Phone: 615-329-2601	Multi source
	Schneider Electric		Jeffrey Eggleston jeff.eggleston@schneider-electric.com 469-995-1092	Multi source
Fuel Oil Storage and Handling System	Xerexes			Multi source
	Owens Corning			Multi source
Fuel Oil Leak Detection and Alarm System	Enterprise Brass			Multi source
	Veeder-Root			Multi source
	Pollulert			Multi source
HVAC Pumps	PetroVend			Multi source
	Peerless			Multi source
	Armstrong			Multi source
	Bell & Gossett	5999	Bettina Dawson Ferguson Enterprises bettina.dawson@ferguson.com Phone: 615-316-1920	Multi source
	Aurora			Multi source
	Paco			Multi source
	Taco			Multi source
	Grundfos			Multi source
	Weinman			Multi source
Steam and Condensate Heating Piping	Ipsco			
	Borzan			
	Aquatherm			
	B-Line			
	FNW	5999	Bettina Dawson Ferguson Enterprises bettina.dawson@ferguson.com Phone: 615-316-1920	Sole Source
	Milwaukee			
	Weiss			
	Sarco			
	Weldbend			
Sound Alternators	Nibco			
	Anvil			
	McGill			Multi source
	IAC			Multi source
	Vibro-Acoustics			Multi source
Variable Air Volume (VAV) units	Johnson Controls	3273	Kevin Tolbert BE-HCA@jci.com 478-952-8740	Multi source
	Siemens	3574	Ed Tambornino ed.tambornino@siemens.com Phone: 615-329-2601	Multi source

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Air Filters	American Air Filter			Multi source
	CamFil	6688	David Blackwell 806-773-8408 Dave.Blackwell@camfil.com	Multi source
	TriDim	6686	Tabatha Henshaw 540-967-5789 t.henshaw@tridim.com	Multi source
	Kock	No longer contracted	Regina McAnaly reginam@kochfilter.com 502-634-6204	Multi source
	Clarcor	6718	Chuck Lehman clehman@clclair.com 502-810-5764	Multi source
Prefabricated Gas Vent System	American Metal Products			Multi source
	Metal-fab			Multi source
	Selkirk			Multi source
	Metalbestos			Multi source
Fire Tube Boilers	Burnham			Multi source
	Cleaver Brooks			Multi source
	Superior Boiler			Multi source
	Industrial Combustion			Multi source
	Lochinvar			Multi source
	Bryan			Multi source
	Aerco			Multi source
	Hurst			Multi source
	Weil-McLane	5999	Bettina Dawson Ferguson Enterprises bettina.dawson@ferguson.com Phone: 615-316-1920	Multi source
Deaerator	Cleaver Brooks			Multi source
	Chicago Heater			Multi source
	Crane Cochrane			Multi source
	Industrial Steam			Multi source
Air-Cooled Condensing Units	Carrier	6741		Multi source
	Trane	3572	Brian Bolin brian.bolin@Trane.com Phone: 615-584-9391	Multi source
	McQuay	3574	Mark Kearschner mark.kearschner@daikinmcquay.com Phone: 704-340-1520	Multi source
	York/JCI	3273	Kevin Tolbert BE-HCA@jci.com 478-952-8740	Multi source
Centrifugal Water Chiller	York/JCI	3273	Kevin Tolbert BE-HCA@jci.com 478-952-8740	Sole source
Packaged Air Cooled Chiller	York/JCI	3273	Kevin Tolbert BE-HCA@jci.com 478-952-8740	Sole source
Packaged Air Cooled Chiller for MRI	Filtrine			Multi source
	KKT			Multi source
	Kraus			Multi source
	Neslab			Multi source
Cooling Tower	Baltimore Air Coil			Multi source
	Evapco			Multi source
	Marley			Multi source
Air-Handling Unit - Medium Or Low Pressure	York/JCI	3273	Kevin Tolbert BE-HCA@jci.com 478-952-8740	Sole source
Rooftop Air Handling Unit	York/JCI	3273	Kevin Tolbert BE-HCA@jci.com 478-952-8740	Sole source
Packaged Rooftop Unit	York/JCI	3273	Kevin Tolbert BE-HCA@jci.com 478-952-8740	Sole source
Computer Room Air-Conditioning Unit	Liebert			Multi source
	Airedale			Multi source
	HiRoss			Multi source
	DataAire			Multi source
	Compu-Aire			Multi source
	Schneider			Multi source
	Stultz			Multi source
Split System A/C Units	Carrier	6741	Justin Leslie 318-5139 Justin.leslie@carrier.com	352-Multi source
	York/JCI	3273	Kevin Tolbert BE-HCA@jci.com 478-952-8740	Multi source
	McQuay	3574	Mark Kearschner mark.kearschner@daikinmcquay.com Phone: 704-340-1520	Multi source
	Trane	3572	Brian Bolin brian.bolin@Trane.com Phone: 615-584-9391	Multi source

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Duct Heaters	Carrier	6741	Justin Leslie 318-5139 Justin.leslie@carrier.com	352-	Multi source
	McQuay	3574	Mark Kearschner mark.kearschner@daikinmcquay.com Phone: 704-340-1520		Multi source
	Trane	3572	Brian Bolin brian.bolin@Trane.com Phone: 615-584-9391		Multi source
	York/JCI	3273	Kevin Tolbert BE-HCA@jci.com 478-952-8740		Multi source
Humidifiers	Armstrong				Multi source
	Hermidifier				Multi source
	Dristream				Multi source
	Pure Stream				Multi source
	Nortec				Multi source
Division 26 - Electrical					
Pad-Mounted Transformers	Square D	5892	Graybar – Nashville Jess Hoover, Charlie Shannon HCA@graybar.com 239-494-2088, 615-743-3226		Multi source
	Cutler-Hammer / Westinghouse	6448	Consolidated Electrical Distributors (CED) Lance Smith HCA@ced-nashville.com 615-329-2601		Multi source
Generator Synchronizing Switchgear	ASCO	7228	Perry Kaiser 966-2131 perry.kaiser@ascopower.com	973-	Multi source
	Cummins Crosspoint	6344	Chris Banet HCA@cummins.com Phone: 615-478-2057		Multi source
Circuit Breaker Distribution Switchboards	Culter Hammer	6448	Consolidated Electrical Distributors (CED) Lance Smith HCA@ced-nashville.com 615-329-2601		Multi source
	Square D	5892	Graybar – Nashville Jess Hoover, Charlie Shannon HCA@graybar.com 239-494-2088, 615-743-3226		Multi source
Safety Switches	Culter Hammer				Multi source
	Square D				Multi source
Emergency Standby Engine Generator System	Cummins Crosspoint	6344	Chris Banet HCA@cummins.com Phone: 615-478-2057		Multi source
	Caterpillar	46261	Steve Turner HealthTrust@cat.com Phone: 309-494-5105		Multi source
	Kohler	66551	Keith Kraemer hcasales@nixonpower.com Phone: 615-664-1487		Multi source
	Energy Systems Southeast	3489	Mike Evans HCA@essellc.com Phone: 865-806-9435		Multi source
Surge Protective Devices	Eaton / Cutler Hammer	6448	Consolidated Electrical Distributors (CED) Lance Smith HCA@ced-nashville.com 615-329-2601		Multi source
	Square D	5892	Graybar – Nashville Jess Hoover, Charlie Shannon HCA@graybar.com 239-494-2088, 615-743-3226		Multi source
Modular Headwall Units	BLOX		Amanda Moore amoore@bloxbuilt.com 205-424-3242		Multi source
	Neopod		Michael Miller mmiller@neopodsystems.com 512-987-0097		Multi source
Lighting	Acuity	5892	Graybar – Nashville Jess Hoover, Charlie Shannon HCA@graybar.com 239-494-2088, 615-743-3226		Multi Source
	Cooper Lighting	6448	Consolidated Electrical Distributors (CED) Caitlin James HCA@ced-nashville.com Cell - 901-488-0188 Office - 615-329-2601		Multi source
Fire & Life Safety Systems	Johnson Control	3273	Kevin Tolbert BE-HCA@jci.com 478-952-8740		Multi source
	Siemens	3574	Ed Tambornino ed.tambornino@siemens.com Phone: 615-329-2601		Multi source
	Edwards				Multi source

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Structured Voice and Data Cabling Infrastructure	Accu-Tech	6715	Tim Flannagan 615-430-0813 Tim.Flannagan@accu-tech.com	Multi source
		5892	Graybar – Nashville Jess Hoover, Charlie Shannon HCA@graybar.com 239-494-2088, 615-743-3226	Multi Source
Division 28 - Electronic Safety and Security				
Security System	ADT			Multi source
	Stanley			Multi source
Access Controls	Lenel Systems International, Inc.		Rick Keebler richard.keebler@lenel.com 513-260-1140	Multi source
	Software House / Tyco International		Keg Giles kgiles@tycoint.com 770-595-4719	Multi source
	aptiQ	7702	Gene Jones SSC South / Allegion gene.jones@allegion.com 615-631-8650	Multi source