

Memorandum of Understanding between Columbia County – Florida (“Columbia County”) and Jacksonville Port Authority (“JAXPORT”)

THIS AGREEMENT is executed by and between Columbia County and JAXPORT in order to form a strategic partnership to enhance economic development and global commerce in North Florida.

WHEREAS, significant growth in international commerce is expected for the foreseeable future and drives the need for cooperation between the port and inland locations in order to maximize economic development, achieve efficient use of resources and ensure effective delivery of goods.

WHEREAS, cooperative agreements may facilitate information sharing and open dialogue, which allow stakeholders to benefit from wide ranging expertise and information concerning situations or challenges as they are occurring.

WHEREAS, longer term benefits of cooperation can prevent or diminish obstacles to achieving an efficient port corridor supply chain to inland locations.

WHEREAS, the Jacksonville Port Authority Strategic Plan dated December 5, 2013 identifies the development and location of import distribution centers within proximity to a deep water port as a key catalyst for increased steamship service and recommends that JAXPORT market areas with multiple Class I rail access that are located near port property for the potential development of logistics centers.

NOW, THEREFORE, consideration of the mutual provisions hereinafter contained, the parties agree as follows:

I. Scope of Agreement

- A. This Agreement sets forth the basis of mutual understanding between the parties to explore the benefits of a strategic partnership for the purpose of enhancing global commerce between the JAXPORT corridor supply chain and specifically the North Florida Mega Industrial Park® in Columbia County, Florida.
- B. This Agreement will automatically renew unless either party provides written notice of a 30 day cancellation. After a period of 5 years from original date, both parties will revisit to review terms of the agreement to ensure provisions listed herein meet current needs of both parties. .
- C. The following sets forth the intent of the parties.
 1. The parties may agree to share information that may assist the parties in the joint marketing each other's locations.
 2. The parties agree to work together and cooperate as needed to form and maintain a federally designated U.S. foreign-trade zone (“FTZ”) magnet site under FTZ 64's Alternative Site Framework (“ASF”) specifically at -the North Florida Mega Industrial Park® subject to federal regulations and requirements. In order to allow for the grantee sponsorship of the FTZ 64 magnet site at the appropriate time, JAXPORT (as the Grantee of FTZ 64) agrees to reserve one

FTZ magnet site out of the federally mandated maximum number of FTZ 64 magnet sites for this purpose.

3. The parties agree to meet as needed and no less frequently than twice per year to share best practices, educate prospective businesses and identify new opportunities for mutual benefit. The parties share interest in promoting opportunities that have the potential to increase business for the port while increasing employment and investment in Columbia County specifically at the North Florida Mega Industrial Park®. In this manner, the parties may intend to form an informal marketing alliance, which is designed to result in the development of a key inland connection to the port when mutually agreed upon. The parties may agree to invite each other to party-sponsored public events where prospects of mutual interest are in attendance.
4. To the extent each party is able; the parties agree to provide each other with timely information to improve international commerce through the JAXPORT corridor supply chain.
5. To the extent each party is able; the parties agree to identify and discuss strategies to stimulate intermodal transport and optimum use of the intermodal system.
6. To the extent each party is able; the parties agree to highlight each other's cooperation and successes through internal and external communications.
7. The parties agree to identify and maintain a staff representative as a primary point of contact and liaison for each party.

Columbia County

By: [Signature]

County Official

Date: 4/26/16

Jacksonville Port Authority

By: [Signature]

Chief Executive Officer

Date: 05/12/16