

CENTURY AMBULANCE SERVICE & COLUMBIA COUNTY

Start Now



RATE ADJUSTMENT

Century Ambulance Service proposes to increase rates to administer the 9-1-1 system.



- New station requirement
- Switch to 800 MHz system requirement
- Proposed base rate is in line with national average
- Post-hurricanes, buffer needed
- Allow for investment in community and employees

COUNTY CHANGES & CAS UPGRADES



The County has elected to change radio systems FROM VHF to an 800 MHz system, which is a \$10K investment minimum. This is after our original investment in VHF radios for all our units within the county. To replicate that standardization would require \$70k in capital.



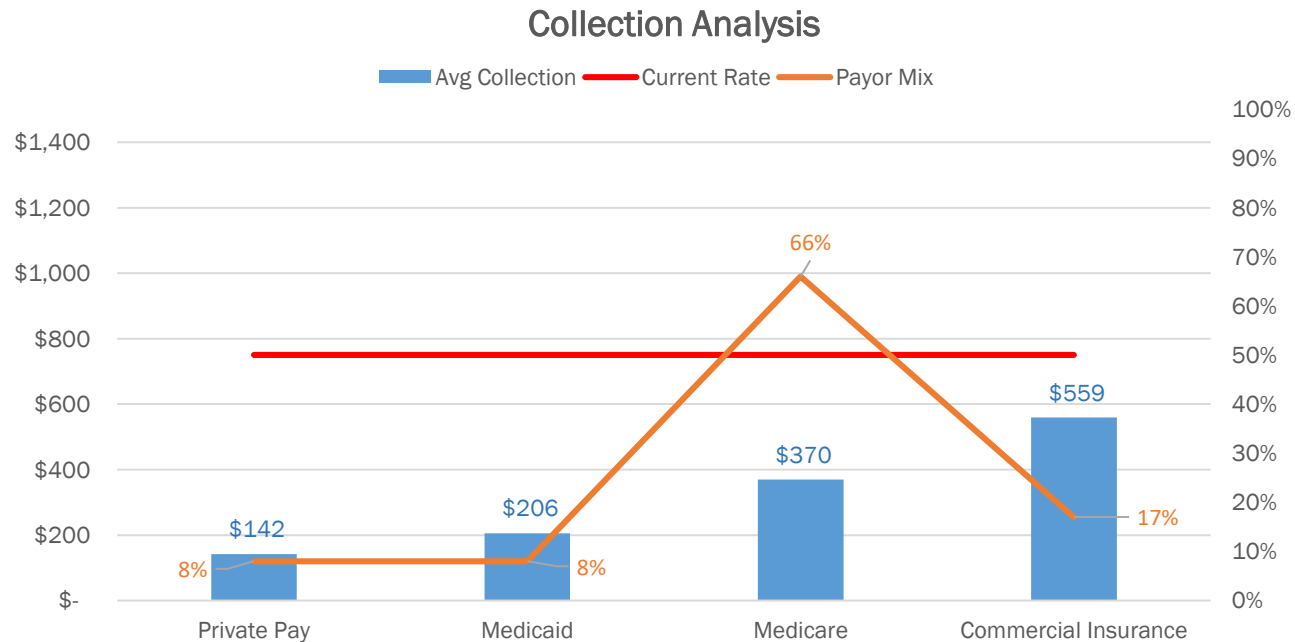
Century Ambulance Service must relocate to a new Columbia City station as the current location will be occupied by Fire Department. We appreciate how helpful and cooperative the County has been in us securing new land. Century Ambulance Service estimates a cost of \$15K - \$20K to improve the land and move to a new building.



Century Ambulance Service recently invested \$250k in upgrading cardiac monitors to the Zoll X Series. These monitors for faster identification of heart attacks and transmit crucial data to the receiving facility more quickly. This upgraded equipment not only monitors the heart, it measures and monitors the quality of the oxygenation in the individual respirations. CAS paramedics can identify and respond to respiratory problems faster than ever.

RATES VS. COLLECTION

Today, Century Ambulance Service collects an average of \$350 to \$375 per transport.



- The contract allows us the opportunity to make a net profit margin of 10%-20%; we propose a rate increase from \$750 to \$1145.
- This \$395 increase is only expected to increase our cash collection by \$47 a transport.

ALLOW FOR INVESTMENT



The proposed rate of \$1,145 is in line with national averages according to Fitch & Associates EMS Trend Report. The report states averages for 2016 and 2017 are \$1,142 and \$1,206 respectively.



Additionally, and at no extra cost to the users of the 911 system, Century Ambulance Service purchases and stocks updated equipment for all Columbia County vehicles to support 9-1-1 system should the need arise. Century Ambulance is committed to Columbia County and continues to demonstrate our commitment through investment – even at the current rate.



The proposed rate increase will allow Century Ambulance to keep up with the County's changes in technology and location as well as provide CAS the ability to invest in further employee training, staffing for emergencies such as the recent hurricanes and within the community itself.

SUCCESSFUL EMS MANAGEMENT

Century Ambulance Service has a proven track record of success managing the largest events with recent hurricanes. There is no better test of an EMS organization than its performance under extreme pressure.



CENTURY AMBULANCE SERVICE
& COLUMBIA COUNTY

THANK YOU

